

# VISIBILITY MATTERS

Annual Report 2024

sage | Advocacy &  
Services for  
LGBTQ+ Elders  
We refuse to be invisible®



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### **EXECUTIVE COMMITTEE**

Ruth Eisenberg  
*Co-Chair*

Kevin Williams  
*Co-Chair*

David de Figueiredo  
*Treasurer*

Scott L. Bennett  
*Secretary*

Mady Schuman  
*Development  
Committee Chair*

Roy Jimenez  
*Diversity, Equity &  
Inclusion Chair*

Mark Sexton  
*Strategic Planning  
Committee Chair*

### **MEMBERS AT LARGE**

Staci Alexander  
Bandar Alturkmani  
LuAnn Boylan  
Darrell Burks  
Lorraine Carlson  
Jonathan Carter  
Rahul Culas  
Marc Elovitz  
Jeffrey Erdman  
William “Bill” Erhardt  
Dawn Fischer  
Grant Ginder  
Kelly Hamilton  
Vicki Hood  
Zak Karim  
Mara Keisling  
Bruce Lederman  
Willard McCloud III  
Loren Ostrow  
Josue Santiago  
Elliott Sernel  
Lee Sider  
Sue Wilder

*Board List for January 1, 2024  
– December 31, 2024*





# LGBTQ+ Elders: Trailblazers for Our Community

Our community knows that with visibility comes change, understanding, and acceptance. SAGE is honored to uplift the stories and unique experiences of LGBTQ+ elders through our work every single day—ensuring they are seen, heard, and respected. Without our elders' wisdom and strength, we wouldn't have many of the freedoms we take for granted today. It's time for us to build on the foundation our elders created to ensure that all LGBTQ+ people can age safely with dignity and respect.

2024 was a year full of challenges, growth, and clarity. We are reaffirmed in our mission to ensure that LGBTQ+ elders are at the forefront of our community, and to learn from the valuable lessons they've taught us. Without understanding our past, we cannot move forward. The LGBTQ+ community is not going anywhere. We shine brighter than ever, and *We Refuse to Be Invisible!*

# We Refuse to Be Invisible— Past, Present, and Future

Dear Friends,

For nearly 50 years, SAGE has stood as a fierce advocate for LGBTQ+ elders—defying invisibility and demanding dignity, respect, and care for the trailblazers of our community. “We Refuse to Be Invisible” isn’t just a tagline. It’s a declaration. A promise. And in these turbulent and challenging times, it remains a guiding light for all of us.

As I reflect on my nearly two decades leading this extraordinary organization, I am filled with both pride and hope. I feel that hope even as LGBTQ+ people face the most hostile federal government we’ve encountered in many years, and as the fundamentals of our democracy are under attack. Our history helps me put the present in context. When I began this journey in 2006, SAGE was in an existential crisis—we were on the brink of closing our doors because of severe financial problems. We didn’t just survive, we’ve thrived. Today, our community faces unprecedented challenges, but I am confident that SAGE is strong enough to weather the storm and make sure that our community’s elder pioneers are protected. In 2025, there can be no doubt that SAGE is the national leader in LGBTQ+ aging and a beacon for our community and movement, standing strong through adversity, leading bold initiatives, changing the landscape, and expanding access to life-saving services and care across the country for countless older LGBTQ+ people.

Throughout this report, you’ll see the great progress SAGE made in 2024—and the

extraordinary resilience of elders like Barbara Abrams, who shared her story of finding community at last year’s SAGE Awards & Gala:

“A lot of folks think that aging closes doors, but SAGE opens those doors. SAGE offers you the chance to try new things and make new friends and family. I walk a mile to SAGE each morning with my walker. When I get there, I go in and just feel loved.”

Barbara’s story is just one of many featured throughout this report—stories that reflect the powerful resilience of our elders in the face of rising adversity. These fighters remind us of what it means to live boldly, love deeply, and refuse to be invisible, even in the most difficult times.

**“As I reflect on my nearly two decades leading this extraordinary organization, I am filled with both pride and hope. I feel that hope even as LGBTQ+ people face the most hostile federal government we’ve encountered in many years, and as the fundamentals of our democracy are under attack. Our history helps me put the present in context.”**



**“We are living through a time of growing attacks on our community’s members and its essential institutions. But as this report highlights, we know what to do because our elders have shown us the way year in and year out.”**

We are living through a time of growing attacks on our community’s members and its essential institutions. But as this report highlights, we know what to do because our elders have shown us the way year in and year out.

One thing that stood out in 2024 was the tremendous effectiveness of SAGE’s advocacy work, an organizational “muscle” that we’re flexing more than ever to meet the moment. Whether fighting for the rights and dignity of LGBTQ+ elders or providing direct services to those in need, SAGE’s work is more essential than ever. As we face future challenges, this report underscores the strength of our people—our elders, staff, volunteers, Board members, and supporters—who make SAGE’s work possible and embody what we stand for.

It is precisely in times of great challenge that organizations must evolve and adapt, while safeguarding what can never change. As SAGE works deftly to meet the moment in 2025, leadership change is one part of our strategy. That’s why we announced in February that I

will step down as SAGE’s CEO in early 2026, giving our organization a long runway for a smooth leadership transition. Our Board has launched an ambitious national search for SAGE’s next CEO—someone who will bring fresh perspective and new skills and energy while staying true to our mission and core values. I’m excited for what lies ahead, and I look forward to watching SAGE continue to evolve, grow, and lead as the champion for our community’s elders.

In 2025, and every year after, you can count on this: When our elders are disrespected and under attack, SAGE will act, always. They may try to erase us, but we refuse to be invisible. As this report unequivocally demonstrates, our elders, and our community, will always be able to count on SAGE.

In solidarity,

**Michael Adams**  
SAGE CEO



# Advocacy

## SAGE's Advocacy Team



**23** pages of suggested amendments

submitted to the US Senate HELP Committee in response to its Request for Information on the 2024 reauthorization of the Older Americans Act (OAA) to help ensure that LGBTQ+ elders and older people living with HIV have access to the aging services and supports that they need to remain independent



**\$1** million in unrestricted funding received

from federal appropriations to fund SAGEYou, the first ever online hub for LGBTQ+ elders, thanks to the support of Senator Gillibrand and Minority Leader Schumer



**3** webinars created in a series about the Older Americans Act with **15 cosponsors** and **1,200 registrations**



## LGBTQ+ and HIV Long Term Care Bill of Rights Signed into Law

Following advocacy led by SAGE, **New York State Governor Hochul signed the LGBTQ+ and HIV Long Term Care Bill of Rights into law on November 30, 2023**, in recognition of World AIDS Day. The Governor's press release quoted SAGE, and SAGE also put out a press release in coordination with AM Bronson and Senator Hoylman-Sigal.

**"What affects one part of the community affects us all. Ending the HIV Epidemic is possible. We know that it will take collaborative efforts to accomplish this."**

**SANFORD E. GAYLORD, ILLINOIS**



## Older Americans Act Revision Win

For the **first time since 1998**, the Administration for Community Living (ACL), the federal department of aging and disability, updated its regulations implementing the Older Americans Act (OAA), which is the primary vehicle for the organization and delivery of social and nutrition programs in our country. With the help of Democracy Forward, SAGE filed a comment with ACL, garnered dozens of sign-ons, and solicited most of the public comments that ACL received. **Thanks to our efforts, ACL explicitly designated LGBTQ+ older people and older people living with HIV as populations of greatest social need at the national level.**

**“We should not have to go through hoops to get the care that we deserve. I think that working with others and fighting for medical care is a form of love — not only for oneself, but for other people.”**

**JEFF WEINSTEIN, NEW YORK CITY**



## National HIV Advocacy Wins

SAGE collaborated with members of the Presidential Advisory Council on HIV/AIDS (PACHA) to create and pass a resolution supporting **lifting the upper age limit of the CDC’s HIV Testing Guidelines**. Additionally, SAGE put together a call and letter campaign to put pressure on the House to **maintain funding for federal HIV programs and services like Ryan White, HOPWA, The Minority AIDS Initiative, and the Ending the HIV Epidemic Initiative.**

**“I’ve witnessed firsthand how often LGBTQ+ people, especially our elders, simply do not receive the adequate healthcare they deserve.”**

**TERRI WILDER,  
SAGE’S HIV/AGING POLICY ADVOCATE**



### International Work

**470** civil society partners trained through LGBTI Elders Advancing Initiative

**11** public speaking opportunities for LOA self-advocates

**30+** workshops and convenings on LGBTQ+ aging

**3** new research grants through SAGE/Williams partnership



# National Work

## National LGBTQ+ Elder Housing Initiative

LGBTQ+ elders often struggle to find safe and affordable housing. SAGE's National LGBTQ+ Elder Housing Initiative is addressing this problem in several ways: training aging services providers to be LGBTQ+ culturally competent, advocating for policies that ensure LGBTQ+ elders across the country can access welcoming housing, educating LGBTQ+ elders about their housing rights, helping builders across the U.S. replicate LGBTQ+-friendly housing, and creating LGBTQ+-friendly housing in New York City.



**1,800+** fully operational units of housing for LGBTQ+ elders in **26** affirming, affordable housing developments across the United States



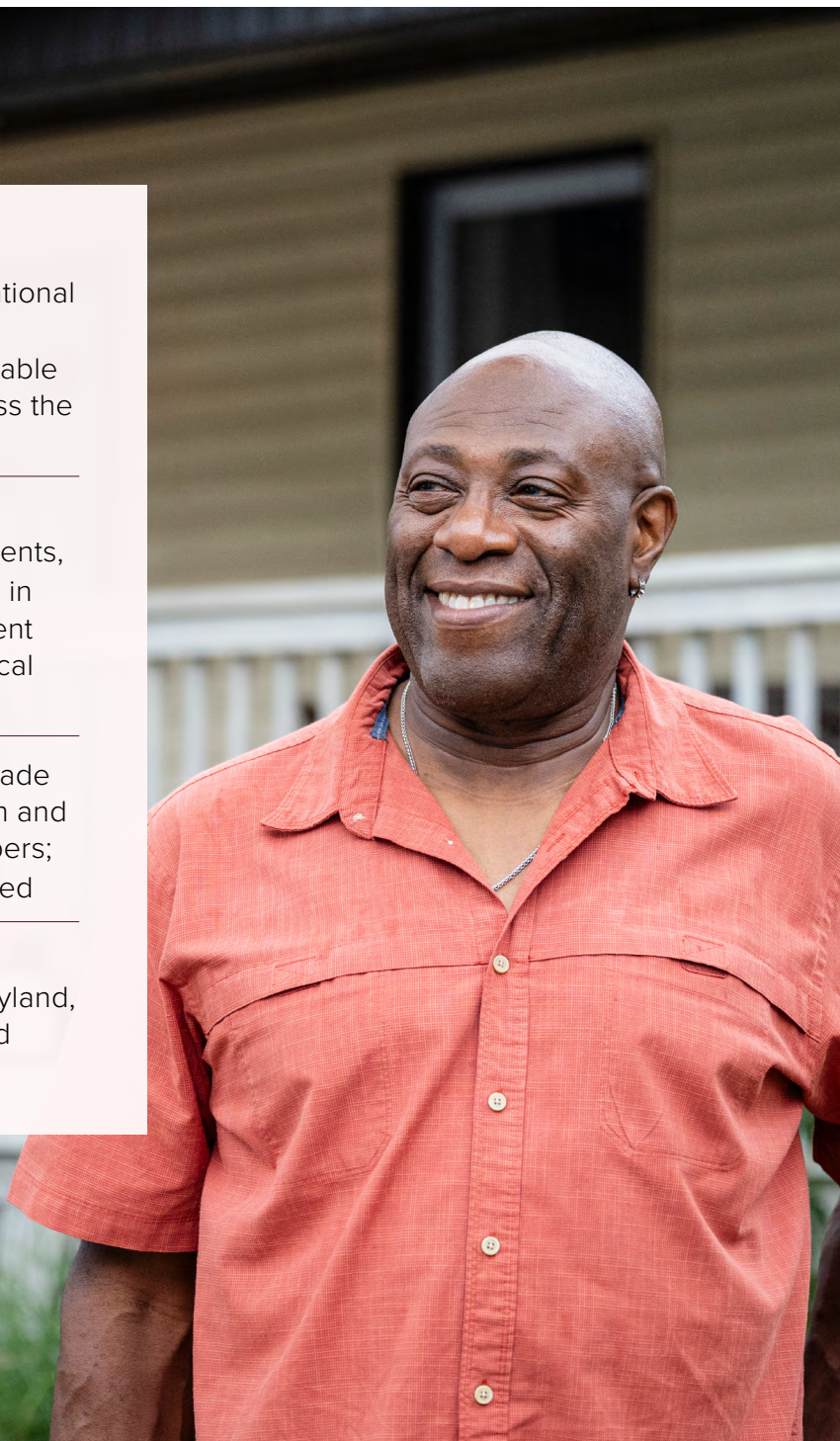
**44** LGBTQ+ affirming housing developments, totaling **nearly 2000 units**, in various stages of development and funding received technical assistance



**29** training courses made available in English and Spanish for housing developers; **82** training courses completed



**6** roundtable, panel and townhall events in Maryland, Missouri, Illinois, Virginia, and New York





## SAGECare

SAGECare is a leading LGBTQ+ aging cultural competency provider with decades as a leading educator that provides training programs and strategic guidance to help improve the lives of LGBTQ+ older people. Our training and consulting are available nationally and internationally, in the United States, Puerto Rico, DC, Canada, and the UK.



**50,000+** individuals trained throughout FY 2024



**369** 2024 credentials issued, with **119 (32%)** of those being new clients



**250,000+** individuals trained from **3,000+** organizations to date



**12%** of the estimated 4 million LGBTQ+ older adult population or **nearly half a million** LGBTQ+ adults aged 50+ are being served by SAGECare-trained providers



“Thank you so much for the amazing training today. I wanted you to know that your kind and thoughtful words brought tears to my eyes and many others in the room. Your acknowledgement of the hard work that these wonderful staff members put in day in and day out was right on point. We feel so lucky to have had you as our trainer for both of our SAGE webinars and look forward to more in the future.”

**SUZANNE ANDERSON,  
AGE OF CENTRAL TEXAS**



## SAGECollab

SAGECollab partners provide services and/or advocacy with and on behalf of LGBTQ+ elders on a local level, receive ongoing assistance, training, and leadership development from SAGE and its staff, frequently access SAGE’s national programs, and mobilize our national network to action.

**74** partners

**36** states with a presence, plus DC and Puerto Rico



# National Work

## SAGE x HearMe

HearMe, an LGBTQ+ founded company, is an on-demand mental wellness app that allows LGBTQ+ elders to text one-on-one with trained empathetic listeners to get things off your chest, be seen, heard, and validated.



**270** new members in 2024



**2,706** chats, **269** of which were ongoing conversations



**28%** of SAGE members received sustained, ongoing support



**88%** average listener satisfaction



**47** volunteer listeners



**40%** of users located in rural areas



“Throughout the many sessions I had with Erica, I found her to be kind, affirming and insightful. I am sure that these services would benefit many seniors who are embarked on their respective journeys. Thanks so much

to the SAGE and HearMe team.

You folks made a difference in my life.”



**VALERIE WOLFS,**  
**SAGE X HEARME**  
**USER, WISCONSIN**



## Media

**660** media hits

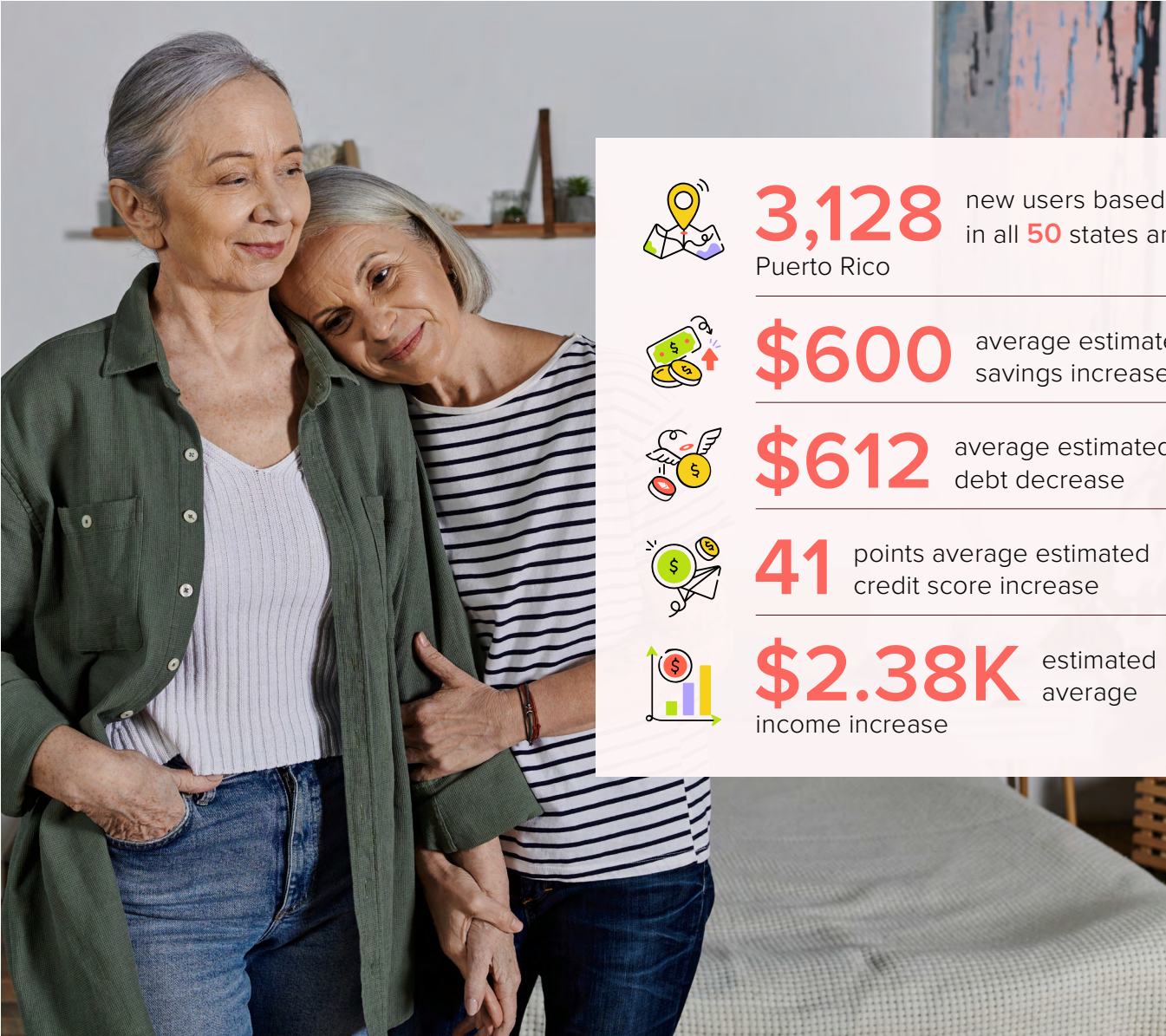
**3,344,960,570** media impressions

**\$31,211,000** total ad value



# SAGECents

SAGECents is a digital wellness platform made specifically for LGBTQ+ elders to increase financial stability and reduce economic stress.



**3,128** new users based in all **50** states and Puerto Rico



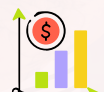
**\$600** average estimated savings increase



**\$612** average estimated debt decrease



**41** points average estimated credit score increase



**\$2.38K** estimated average income increase

“It really helped me a lot because when I first became retired/unemployed, I had difficulty because it’s a whole new mindset. By using SAGECents, I realized what my financial journey was. It wasn’t about a job anymore. It was about my savings.”

**RODOLFO ROMERO,**  
**SAGECENTS USER, CALIFORNIA**



# SAGEServes

SAGEServes creates ever-growing opportunities to serve our community's older people and support their unique needs. We do this through direct services at our four SAGE Centers and care management programs in New York City, programs designed to support LGBTQ+ elders across New York State, and programs designed for LGBTQ+ elders in Southern Florida.

## SAGE Centers



**155,900** touch points  
across the spectrum of services  
SAGEServes provides to support  
LGBTQ+ elders



**78,230** nutritious meals  
provided to combat food insecurity



**9,410** programs and events, including  
movie nights, book clubs, meditation,  
Tai Chi, language, and art classes



**7,500** information and referral  
connections to key services such  
as mental health support, financial  
wellness information, and housing  
resources



## Care Management

SAGE's Caregiving Program worked with



**207** participants,  
providing over



**8,960** units of service

**“My experience with SAGE has gently shifted my perspective, helping me develop a more inclusive and compassionate view of aging within the LGBTQ+ community. Witnessing the diverse and vibrant lives of senior SAGE members has deepened my commitment to advocating for their visibility and respect in the broader community.”**

**PATRICK LAVERGNE, VOLUNTEER, NYC**



## SAGEPositive

Our NY-based SAGEPositive program is uniquely positioned to help LGBTQ+ elders living with HIV get the resources they need. In addition to having extensive knowledge of NY-based services and resources for elders, SAGEPositive offers support groups, sexual wellness workshops, social events, friendly visiting, HIV and STI testing, PrEP seminars, case management, and educational forums.



**52** SAGEPositive events



**1,470** total participant points of contact



“Hopefully, if you’re blessed, you might get to my age.”

**VIVIAN LOPEZ PONCE,**  
SAGE POSITIVE PARTICIPANT, NYC

## Miami Care Management



**142** care management units of service



**216** participants served via care management and information and referral



**54** outreach and networking events attended

## Broward County Care Management (started Spring 2024)



**28** participants served via care management, information, and referral



**41** outreach and networking events attended

“As I’ve been down, they’ve brought me up. They’ve helped me so tremendously.”

**YVONNE KIMBROUGH, PARTICIPANT, FLORIDA**

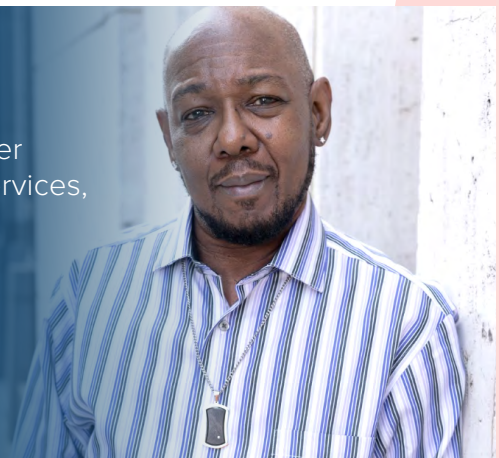


## SAGEVets

SAGE Vets is a statewide program to help LGBTQ+ veterans in New York State who are age 50 and older improve their access to the VA and other veteran services, as well as support their overall health and wellness.

**450** SAGEVets participants

**110** programmatic events



# SAGEServes

## Friendly Visitor Program

The SAGE Friendly Visitor program, founded in 1979 and the first of its kind in the U.S., matches volunteers from the community with LGBTQ+ elders to form relationships that are mutually rewarding and build community.

**“What I love is sharing with my friendly visitor because I don’t share with everybody.”**

**SUSAN FRANKEL, FRIENDLY VISITOR PARTICIPANT, SAGE FLORIDA**



### NYC



**109** matches supported



**4,508** NYC Friendly Visitor volunteer hours reported



**3,790** volunteer/participant contacts

### South Florida



**25** matches supported



**1,529** volunteer/participants contacts



**1,186** Florida Friendly Visitor hours reported

## Volunteers



**202** new volunteers



**1,852** hours of work through our SAGE Centers — assisting with meals, workshops, and escorting participants to appointments



**“To me, volunteering is a great way to make the world a little better and to combat cynicism with useful activity. I love volunteering because while sometimes the work is tiring, I never fail to leave SAGE feeling like I got more from the experience than I contributed.”**

**PETER PAGANO, VOLUNTEER, NYC**



# SAGE Gala 2024



SAGE celebrated its annual Awards & Gala on October 21, 2024. Host Nina West, best known from the eleventh season of RuPaul's Drag Race, energized the over 600 LGBTQ+ people and allies joined together at Cipriani Wall Street to celebrate the strength of LGBTQ+ elders. This special evening raised over \$1 million to help LGBTQ+ elders get the care and support they deserve.

One of these incredible elders is Barbara Abrams, a daily attendee of SAGE Center Brooklyn at Stonewall House. Abrams gave a touching speech about her journey from coming out in Jacksonville, Florida to finding community in New York City.

**"Because of SAGE," Abrams said. "I feel like something was ignited in me that brought me back to life."**

Throughout the evening, community activists and supporters were celebrated for their outstanding contributions. Beverly Glenn-Copeland received the Joyce Warshaw Lifetime Achievement Award for his transformative music career and influential activism on behalf of the LGBTQ+ community. As he sang, the Kristin Sudeikis Dance Company captivated the crowd.



The program posthumously honored longtime SAGE board member and community activist Frank Stark with the Ken Dawson Award. Evercore, a premier global independent investment banking firm, received the Corporate Leadership Award for their service to the LGBTQ+ community.

SAGE thanks Gala Co-Chairs Jonathan Carter, Dawn Fischer, and Josue Santiago for their care and planning. Additionally, SAGE is extremely grateful for the generosity of its host committee, sponsors, Board of Directors, and attendees.







# Our Supporters

## Foundations

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### \$250,000+

The Harry and Jeanette Weinberg Foundation

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### \$100,000 – 249,999

Amazin' Mets Foundation

Archstone Foundation

Booth Ferris Foundation

Conrad N. Hilton Foundation

Evercore Foundation

Gill Foundation

Horizons Foundation

Jewish Federation of North America

RRF Foundation for Aging

The Eisner Foundation

The Ted Snowdon Foundation

Wellspring Philanthropic Fund

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### \$50,000 – 99,999

Galvan Foundation

MetLife Foundation

Our Fund Foundation

The CT Charitable Foundation

The Keith Haring Foundation Inc.

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### \$25,000 – 49,999

Alphawood Foundation

Broadway Cares/Equity Fights AIDS

John H. & Ethel G. Noble Charitable Trust

Prudential Foundation

The David Bohnett Foundation

The Isaac H. Tuttle Fund

The Jarvie Program

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### \$10,000 – 24,999

FJC — A Foundation of Philanthropic Funds

Johnson Family Foundation

Louis and Anne Abrons Foundation, Inc.

Rockefeller Foundation

Steven & Alexandra Cohen Foundation

The David Geffen Foundation

The John A. Hartford Foundation

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### \$5,000 – 9,999

AHS Foundation

Anonymous

Apollo Opportunity Foundation

Design Industries Foundation Fighting AIDS

Fire Island Pines Arts Project

Grace J. Fippinger Foundation

Wallis Annenberg Legacy Foundation

Walton Family Foundation



# Corporate Champions

## \$250,000+

Gilead Sciences  
JPMorganChase

Pfizer Inc.  
Procter & Gamble

Wells Fargo

## \$100,000 – 249,999

ViiV Healthcare

## \$50,000 – 99,999

AARP  
Capital One

Fors Marsh  
Lululemon

Macquarie Group United States  
Moderna Therapeutics

## \$25,000 – 49,999

Anonymous  
Con Edison

Johnson & Johnson Services Inc.  
Saxx Underwear

## \$10,000 – 24,999

1585 Healthcare  
A&O Shearman Law  
Alvita Care  
Citibank  
Clifford Chance US LLP  
Crum & Forster  
Debevoise & Plimpton LLP  
Freshfields Bruckhaus Deringer LLP  
Fried, Frank, Harris, Shriver &  
Jacobson LLP

Friedman, Kaplan, Seiler & Adelman  
Kramer Levin Naftalis & Frankel LLP  
Law Offices of Thomas Sciacca, PLLC  
Lincoln Avenue Capital  
Public Consulting Group  
Renewal Memory Partners  
S&P Global  
Schulte, Roth, & Zabel LLP  
Skadden, Arps, Slate, Meagher &  
Flom LLP

Sony Corporation of America  
Sullivan & Cromwell LLP  
Tito's Vodka  
Visible Wireless  
Warburg Pincus LLC  
Weil, Gotshal & Manges LLP  
Zimmer Biomet

## \$5,000 – 9,999

Amgen  
Ballard Spahr  
Blackstone  
Blank Rome LLP  
Bullet Bar  
Cahill Gordon & Reindel LLP  
Corcoran Group Real Estate  
Cravath, Swaine & Moore LLP  
Digital Impulse  
Dry Farm Wines  
Eisenhower Health  
Glenmede  
Greenberg Traurig, LLP  
Grindr  
Imprint  
Janssen Pharmaceuticals, Inc.  
Jefferies Group LLC  
Jones Day  
Morgan, Lewis & Bockius LLP  
National Senior Communities (NSC)

Paul, Weiss, Rifkind, Wharton &  
Garrison LLP  
PhRMA  
Piper Sandler & Co.  
Prose  
Scali Rasmussen, PC  
Shutterstock

TikTok  
UBS Financial Services Inc.  
Welltower Inc.  
Wilmer Hale LLP





# Government

## FEDERAL

### Legislators

Rep. Suzanne Bonamici	Rep. Mark Pocan	Senator Kirsten Gillibrand
Rep. Josh Gottheimer	Rep. Bobby Scott	Senator Ed Markey
Rep. Barbara Lee	Rep. Ritchie Torres	Senator Patty Murray
Rep. Jerry Nadler	Senator Bob Casey	Senate Minority Leader Chuck Schumer

### Agencies

U.S. Department of Health and Human Services – Administration for Community Living  
US Department of Housing and Urban Development  
Centers for Disease Control and Prevention

## NEW YORK STATE

New York State Department of Health  
New York State Office of the Aging  
New York State Division of Veteran Affairs  
New York State Office of Temporary and Disability Assistance  
New York State Legislature

### New York State Senators

Jabari Brisport	Liz Krueger	Luis R Sepulveda
Cordell Cleare	Rachel May	Jessica Scarpella-Spanton
Brad Hoylman-Sigal	Gustavo Rivera	

### New York State Assemblymembers

Didi Barrett	Tony Simone	Phara Souffrant Forrest
Harvey Epstein	Daniel O'Donnell	Steve Stern
Deborah Glick	Rebecca Seawright	
Ron Kim	Harry Bronson	

## NEW YORK CITY

New York City Department for the Aging  
New York City Department of Health and Mental Hygiene  
New York City Human Resources Administration  
New York City Department of Veterans' Services  
New York City Council

### New York City Council Members

Adrienne E. Adams, Speaker	Carlina Rivera
Diana Ayala, Deputy Speaker	Yusef Salaam
Keith Powers, Majority Leader	Lynn Schulman
Shaun Abreu	
Erik Bottcher	
Justin Brannan	
Tiffany Caban	
David Carr	
Shahana Hanif	
Kamillah Hanks	
Robert F. Holden	
Crystal Hudson	
Chi Osse	



# Financial Statements

## Condensed Statements of Financial Position

As of June 30, 2024 and June 30, 2023

	2024	2023
<b>ASSETS</b>		
Cash and Investments	\$ 9,651,116	\$ 11,049,651
Receivables and Pledges	8,758,235	10,718,003
Right-of-use Assets	1,096,708	1,146,561
Prepaid Expenses and Other Assets	874,264	569,674
Property and Equipment, Net	11,730,919	12,469,210
<b>TOTAL ASSETS</b>	<b>\$ 32,111,242</b>	<b>\$ 35,953,099</b>
<b>LIABILITIES</b>		
Payables and Accrued Liabilities	\$ 1,874,188	\$ 1,619,421
Loans Payable	8,090,375	8,307,213
Other Liabilities	1,306,261	677,064
<b>TOTAL LIABILITIES</b>	<b>\$ 11,270,824</b>	<b>\$ 10,603,698</b>
<b>NET ASSETS</b>		
Without Donor Restrictions	\$ 16,967,732	\$ 20,316,301
With Donor Restrictions	3,872,686	5,033,100
<b>TOTAL NET ASSETS</b>	<b>\$ 20,840,418</b>	<b>\$ 25,349,401</b>

## Condensed Statements of Cash Flows

For the years ended June 30, 2024 and June 30, 2023

	2024	2023
Net cash provided by (used in) operating activities	\$ (1,791,779)	\$ (3,465,629)
Net cash provided by (used in) investing activities	201,699	(1,429,695)
Net cash provided by (used in) financing activities	(196,136)	(258,422)
Net increase (decrease) in cash and cash equivalents	(1,786,216)	(5,153,746)
Cash and cash equivalents at beginning of year	5,267,203	10,420,949
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<b>\$ 3,480,987</b>	<b>\$ 5,267,203</b>



# Condensed Statements of Activities

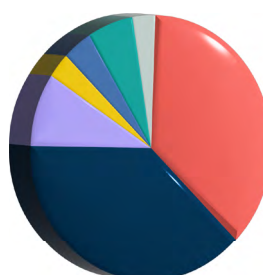
For the years ended June 30, 2024 and June 30, 2023

	2024	2023
<b>SUPPORT AND REVENUE</b>		
Government Grants and Contracts	\$ 7,225,575	\$ 6,751,064
Contributions, Individuals and Foundations	7,484,669	6,992,015
Special Events	1,668,699	1,628,415
Bequests	556,687	1,661,161
Program Fees	859,670	905,053
Investment and Other Income	1,177,597	225,723
Donated Materials, Facilities and Services	595,361	541,707
<b>TOTAL</b>	<b>\$ 19,568,258</b>	<b>\$ 18,705,138</b>
<b>EXPENSES</b>		
Programs and Direct Services	\$ 18,038,041	\$ 17,127,802
Administration	2,559,718	2,222,924
Fundraising	3,479,482	3,090,372
<b>TOTAL</b>	<b>\$ 24,077,241</b>	<b>\$ 22,441,098</b>
<b>CHANGE IN NET ASSETS</b>	<b>\$ (4,508,983)</b>	<b>\$ (3,735,960)</b>

<b>SUPPORT AND REVENUE</b>
Government Grants and Contracts
Contributions, Individuals and Foundations
Special Events
Bequests
Program Fees
Investment and Other Income
Donated Materials, Facilities and Services

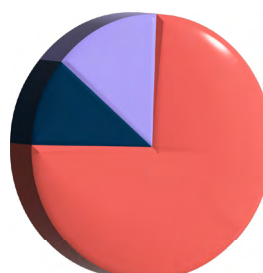
2024

37%  
38%  
9%  
3%  
4%  
6%  
3%








<b>EXPENSES</b>
Programs and Direct Services
Fundraising
Administration

75%  
11%  
14%





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