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Board List for January 1, 2022 – December 31, 2022
Dear Friends,

2022 was a year of real challenges, but also of significant progress and robust resilience. This resilience has never been more critical as we’ve faced a highly organized onslaught of anti-LGBTQ+ attacks and legislative proposals, many of which target vulnerable transgender youth. Last year alone, more than 315 anti-LGBTQ+ equality bills were introduced in state legislatures, with 29 bills signed into law. These attacks mirror the same playbook we saw decades ago to stop us from marrying in states nationwide. Yet, despite these struggles, SAGE’s work on behalf of our community’s elders—inspired by the pioneering generations whom we proudly serve—has continued to progress and thrive.

I’m excited that 2022 also marked a turning point for SAGE as we launched a bold and ambitious new strategic vision to dramatically increase our capacity to celebrate and support millions of LGBTQ+ older people in every part of the U.S. and beyond. No matter what challenges we may face as a community and a country, SAGE is fighting smart today while looking ahead to tomorrow, to ensure that every LGBTQ+ elder can age with the dignity and respect they deserve.

Our 2022 annual report highlights SAGE’s remarkable array of services, advocacy, training, and other accomplishments—as well as the passionate and diverse communities our elders continue to build through their leadership.

LGBTQ+ elders are our motivation, leaders, and inspiration for a reason. They bravely forged our past, they lend us their strength in the present, and they inspire us to keep pushing for a better future. Only they know what it truly means to transform the aging experience for LGBTQ+ people as we look ahead. That’s why SAGE will amplify the voices of our elders, follow their examples, and support our community’s pioneers through thick and thin.

We’re proud to share this report with you, highlighting the work SAGE has advanced throughout 2022 with and on behalf of the millions of LGBTQ+ older people we proudly serve.

Onward!

Michael Adams
SAGE CEO
LOOKING FORWARD
SAGE’s Bold New Strategic Direction
Impacting LGBTQ+ Elders Everywhere

Building on SAGE’s extraordinary 40+-year foundation of ever-expanding services and advocacy with, by, and for LGBTQ+ elders, we stepped into momentous new territory in 2022.

At our 2022 SAGE Awards and Gala in October, we unveiled our ambitious new strategic direction—a five-year plan with a ten-year vision to impact LGBTQ+ elders across the U.S. and globally.

This bold and visionary new roadmap will enable SAGE to reach and support many more LGBTQ+ older people, with an emphasis on historically marginalized elders who are Black, Indigenous, or People of Color (BIPOC), transgender and gender non-binary (TGNB), and among the almost one-third of LGBTQ+ elders who live in rural areas. SAGE will continue our local, state, and federal advocacy to ensure that LGBTQ+ elders get the supports and systems they need to thrive.

Under this transformational new plan, SAGE is evolving to increase our impact by offering more programs and services, expanding our reach, and reimagining how we operate. SAGE is creating two new special divisions to focus on our traditional service programs as well as our emerging portfolio of cutting-edge, mission-based social enterprises. We are also expanding with a model for flexible partnerships, SAGECollab, and creating a new SAGE Center of Excellence. SAGE is striving for more representation and equity by including more LGBTQ+ elders from all communities.

Our goal is to build sustainable models for essential programs to control our destinies and take care of our own.

As we officially launch this exciting new strategic direction in 2023, our mission remains proudly the same. SAGE is committed to ensuring that every member of our community not only survives but thrives as they age.

>>> Learn more about our strategic direction at sageusa.org/lookingforward.
### SAGE BY THE NUMBERS

#### NATIONAL

<table>
<thead>
<tr>
<th>SAGE ADVOCACY</th>
<th>SAGE NATIONAL LGBTQ+ ELDER HOTLINE</th>
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<tr>
<td>SAGE’s state-level advocacy efforts advanced progress for LGBTQ+ elders in New York, Arizona, Florida, Indiana, Mississippi, North Carolina, North Dakota, Ohio, Oklahoma, Texas, Vermont, and Wisconsin.</td>
<td><strong>7,000</strong> calls answered by the SAGE Hotline in 2022.</td>
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<td><strong>20</strong> new LGBTQ+ elder storytellers trained to share their perspectives with lawmakers.</td>
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<td><strong>30</strong> elder storytellers spoke out at advocacy events.</td>
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<td><strong>190</strong> calls and 953 comments sent to elected representatives and decision-makers on policies affecting LGBTQ+ elders.</td>
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<td><strong>1,737</strong> individuals across the U.S. raised their voices for justice and equity through public comment periods and other actions.</td>
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Learn more about SAGE’s 2022 advocacy successes on page 6.

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<th>SAGECONNECT</th>
<th>SAGECARE</th>
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<td><strong>3,500</strong> calls placed by program volunteers to LGBTQ+ elders with SAGEConnect pairs connecting for <strong>2,600 hours of active phone time.</strong></td>
<td><strong>45,783</strong> professional caregivers in LGBTQ+ cultural competency.</td>
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<th>SAGE IN THE SPOTLIGHT</th>
<th>SAGECENTS</th>
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<tr>
<td>SAGE媒体 coverage attained unprecedented levels in 2022, amplifying the perspectives, stories, and policy priorities of LGBTQ+ elders via <strong>1.5 billion</strong> media impressions!</td>
<td><strong>1,116</strong> new users joined SAGECents in 2022.</td>
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<th>NATIONAL LGBTQ+ ELDER HOUSING INITIATIVE</th>
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<td><strong>56</strong> LGBTQ+ affirming housing developments across the nation in various stages of development and funding were provided technical assistance, totaling more than <strong>2,500 housing units.</strong></td>
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<td><strong>8</strong> training courses were developed and launched for housing developers, offered in English and Spanish.</td>
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<td><strong>164</strong> training courses completed.</td>
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<td><strong>Trainees came from 574 organizations across 39 states, with 306 of those agencies earning credentials and 235,578 LGBTQ+ elders receiving competent care and services annually. To date, SAGECare has trained providers in all 50 states and Washington, D.C.</strong></td>
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4 · SAGE · Annual Report 2022
### SAGE by the Numbers

#### New York City & South Florida

**SAGE Centers**

- Going strong—virtually and in-person!

  - SAGE Center Bronx at Crotona Pride House
  - SAGE Center Harlem
  - Edie Windsor SAGE Center
  - SAGE Center Brooklyn at Stonewall House
  - SAGE Pride Center of Staten Island

In 2022 our NYC SAGE Centers:

130,000+ touches across the spectrum of services SAGE provides where we supported LGBTQ+ elders.

46,875+ nutritious “Grab n Go” meals provided to combat food insecurity—more than double the previous year.

12,000 vibrant programs and events produced including movie nights, book clubs, meditation, Tai Chi, language classes, and drawing classes.

5,725 information and referral connections to key services, including mental health support, financial wellness information, and housing resources.

**SAGEPOSITIVE**

- 920 older people living with/affected by HIV who participated in 34 events in 2022. Over 7 years, these programs have served 3,120 participants.

**SAGEVETS**

- 27 events attended by 400+ people to support LGBTQ+ veterans across New York State.

**NYC Friendly Visitor Program**

- 93 Friendly Visitors log 3,318 hours of service with LGBTQ+ elders.

“...TOP OF THE LINE. SAGE just gets better and better... Thank you SAGE—you folks have it right.”

—Roger S.

**South Florida Friendly Visitor Program**

- 18 Friendly Visitors logged 140+ hours served. In addition, 11 Friends at Home received 158 volunteer visits and calls.

**SAGE Miami Services for LGBTQ+ Elders**

- New emergency financial assistance program launched in 2022!

- 75 connections to key resources including emergency financial assistance, mental health services, and housing.

- 114 contacts with Miami-based agencies that work with older people, the LGBTQ+ community, and/or low-income populations.
SAGE’s NATIONAL ADVOCACY

Old and Bold: Services for All Campaign for Inclusive Aging Services

June’s Pride celebrations ended on a strong note with SAGE’s advocacy campaign for inclusive aging services for LGBTQ+ and HIV-positive older people in every community in the nation. We launched our Old and Bold: Services for All campaign to add momentum to the first-ever Presidential Executive Order to encourage better access to services and care for LGBTQ+ older people.

President Biden’s Executive Order reflected SAGE’s policy priorities to ensure LGBTQ+-inclusive services for elders. It specifically charges the Department of Health & Human Services with exploring new rulemaking to establish that LGBTQ+ individuals are included in the definition of populations of “greatest social need” under the Older Americans Act.

These are critical steps for protecting and supporting LGBTQ+ elders. SAGE’s Old and Bold campaign works with states across the U.S. to ensure that their State Plans on Aging include LGBTQ+ and HIV-positive communities and that service providers care for our elders with the dignity and respect we deserve.

Respect for Marriage Act Becomes Law

As a part of the Freedom & Opportunity for All coalition, SAGE played a vital role in advocating for the Respect for Marriage Act (RMA), which mandates respect for the marriages of same-sex couples, independent of any potential Supreme Court decisions.

The House passed the RMA in July, and the Senate followed suit with a bipartisan majority, with President Biden signing the RMA in a historic bill-signing ceremony on the South Lawn of the White House in December 2022.
STANDING STRONG WITH OUR LGBTQ+ EQUALITY PARTNERS

Throughout 2022, SAGE strengthened our partnerships with local organizations focused on LGBTQ+ equality to protect our communities nationwide and refuse to be invisible.

Specifically, the wave of anti-LGBTQ+ legislation in Florida compelled us to take action alongside LGBTQ+ elders and allies. Florida’s LGBTQ+ elders embody resilience in the face of adversity.

FEBRUARY
SAGE supported Equality Florida’s 2022 Lobby Days, elevating LGBTQ+ older people’s voices in meetings with lawmakers to push back against a slew of state bills targeting the LGBTQ+ community.

MARCH
SAGE partnered with Equality Florida to co-host a convening to Advance Equity in LGBTQ+ Aging and collectively address the needs of LGBTQ+ older people in the Sunshine State.

OCTOBER
SAGE joined Equality Florida and other allies to push back against a proposed rule to remove coverage for gender-affirming care from Medicaid, threatening access to critical gender-affirming care for older trans people in Florida who cannot access Medicare.

NOVEMBER
SAGE stepped out in opposition to a new ban on gender-affirming care for trans youth by supporting four LGBTQ+ elders who testified against the ban at a public hearing held by the Florida Board of Medicine.

SAGE’s Action Squad—Energized and Ready for Change

SAGE kicked off 2022 by launching the Action Squad—a community of bold, passionate advocates primed to take actions that improve the lives of LGBTQ+ elders and elevate their visibility in the policy realm. SAGE keeps Action Squad members informed of breaking news and opportunities to take action by contacting elected representatives, sharing their stories, and pushing back against anti-LGBTQ+ forces locally, regionally, and nationally. In 2022, SAGE’s Action Squad submitted comments supporting non-discrimination protections for LGBTQ+ people in healthcare, conducted voter education, and learned how to become powerful advocates. From the spark of defiance at Stonewall, our elders remain at the forefront in the fight for equality and justice—and SAGE’s Action Squad takes the journey one step further.
SAGE’s ADVOCACY IN NEW YORK

New York State Delivers a Momentous Victory for LGBTQ+ Elders

SAGE celebrated a significant win during LGBTQ+ History Month when New York Governor Kathy Hochul signed a groundbreaking bill into law designating LGBTQ+ elders and older people living with HIV in New York as populations of greatest social need for the state’s aging programs.

This legislation, advocated for by SAGE, ensures that programs like Meals on Wheels and other local aging services are accessible for pioneers of the LGBTQ+ movement so that they can age within their communities.


HISTORIC NEW YORK CITY COUNCIL HEARING ON LGBTQ+ ELDERS

SAGE coordinated with the New York City Council to hold the first-ever oversight hearing on Challenges Facing LGBTQ+ Older Adults in June. SAGE staffers, SAGE participants, and multiple SAGECare providers testified at the hearing. Representatives of Mayor Adams’ administration and City Council members went on record committing to addressing the unique challenges facing LGBTQ+ New Yorkers as they age.

LGBTQ+ Veterans in New York Achieve Long Overdue Rights and Benefits

On Veterans Day 2022, members of SAGEVets—SAGE’s initiative to help older LGBTQ+ veterans access services and benefits—proudly marched in New York City’s 103rd Annual Veterans Day Parade.

Also on Veterans Day, Governor Kathy Hochul signed a crucial bill for LGBTQ+ veterans, sponsored and championed by State Senator Brad Hoylman-Sigal and Assemblymember Didi Barrett. The bill ensures that LGBTQ+ older veterans who were discharged due to their LGBTQ+ status and went on to become state employees have full access to state pension benefits.

For too long, LGBTQ+ service members risked their lives only to suffer in silence under deeply discriminatory military policies and were denied the benefits they earned.
SERVICES FOR LGBTQ+ ELDERS

SAGEConnect Turns 2, Forging Multigenerational Ties Nationwide

Our hugely popular SAGEConnect Program pairs volunteers with LGBTQ+ elders for weekly phone calls. SAGEConnect celebrated its second anniversary in 2022 by engaging new elders and volunteers nationwide.

SAGE founded this program initially as an urgent response to COVID-related isolation among LGBTQ+ elders—and it has flourished, fostering intergenerational social ties and support. Since its inception, this program has completed 5,087 calls with 972 all-time matches—totaling 205,032 call hours through December 2022.

“My SAGEConnect match is truly a joy to talk with. Having completed our 25th conversation, I feel blessed to have found him as a match. We are forming a bond that I cherish.”

—SAGEConnect volunteer based in North Carolina

SAGE’s National LGBTQ+ Elder Hotline Meets Rising Demand

SAGE’s Hotline continued a multi-year growth trajectory, with a massive increase in calls during 2022. By year’s end, hotline respondents had answered nearly 500 calls from LGBTQ+ elders monthly, with a disproportionate number of calls coming from transgender people.

The surge in calls reflects the harmful impact of anti-LGBTQ+ legislation and political attacks. Open 24/7, SAGE’s Hotline addresses multiple needs, including health-related and mental health concerns, housing and financial assistance, legal issues, and more.

SAGECENTS MARKS ITS SECOND YEAR...AND EXPANDS

On August 14, National Financial Awareness Day, we celebrated the second anniversary of SAGECents, our personal finance app to help LGBTQ+ older people with budgeting, savings, and strategies to support their financial wellness. By the end of 2022, the program grew to more than 1,200 users in all 50 states, Washington D.C., and Puerto Rico.

SAGECents significantly improves LGBTQ+ elders’ finances. In 2022, 43% of users increased their credit score, 44% increased their savings, 54% reduced their debt, and 41% improved their general financial well-being.

Building on this success, SAGE is accelerating to increase our reach in 2023 via multiple channels, including SAGECents in Spanish.
Moving Forward with SAGECollab

A New Model for Serving LGBTQ+ Elders Nationwide

In 2022, SAGE and our SAGENet national affiliate network leaders met in Washington, D.C. to discuss the development of a new, more flexible collaboration model.

Our new partnership approach will open up more opportunities for how organizations partner with SAGE. It will remove barriers to collaboration, promote creativity, and increase the inclusion of diverse organizations serving LGBTQ+ elders—particularly BIPOC, transgender and non-binary, and rural elders.

SPOTLIGHTING THE LGBTQ+ AGING EXPERIENCE IN THE MEDIA

SAGE works with the media to build awareness about LGBTQ+ aging across all communities while showcasing the resilience and vibrancy of LGBTQ+ older people.

In 2022, SAGE garnered compelling coverage with media placements in print and digital publications and media outlets, including The New York Times, USA Today, AP, Vox, Curbed, ABC News, Business Insider, and many others. View all of our current and past media hits in our newsroom: sageusa.org/newsroom.

Bringing LGBTQ+ Elders from the Margins into the Spotlight

“Age My Way” Campaign

In May, SAGE celebrated Older Americans Month with a campaign highlighting the many ways older people can be involved with their communities and eliciting feedback from older LGBTQ+ community members on what “Aging My Way” means to them.

““Aging my way means freedom from stigma and fear. Ageism, racism, and homophobia do not stop me from doing what I want, saying what I want, and feeling how I feel.””

—SAGER Malcolm Reid

SAGE Elders Model SAXX Underwear

SAGE teamed up with cutting-edge underwear company SAXX to break ageist stereotypes about sexiness. SAXX commissioned a queer artist to design their Pride underwear, modeled by three SAGE elders! SAXX put our elders front and center in its Pride marketing campaign, with a portion of the sales donated to SAGE.
FLORIDA HIGHLIGHTS: SAGE WORKING IN THE SUNSHINE STATE

We launched our new SAGE Miami Services for LGBTQ+ Elders in October 2022—providing financial and ancillary support for older LGBTQ+ people in urgent need. While focusing heavily on emergency financial support, SAGE’s Miami team also offers a range of services, including enrollment in benefits, housing assistance, food and nutrition support, long-term care planning, and referrals to other vital services. The program also provides opportunities for social connection and companionship.

Also in South Florida, SAGE’s Friendly Visitor Program in Fort Lauderdale continued to grow throughout 2022. The Friendly Visitor Program provides volunteers to help LGBTQ+ older people with companionship, errands, meals, medications, and more.

SAGE New York Highlights

SAGE NYC Centers Return to Full Capacity and Launch New Programs

By spring 2022, SAGE resumed full-capacity in-person programming at our five NYC SAGE Centers after two years of primarily virtual activities due to the COVID-19 pandemic. Our SAGE Centers welcomed back elders in full force for in-person programming—while sustaining our popular virtual activities.

We also launched food pantry programs at all our Centers in 2022. Operated in collaboration with Love Wins Food Pantry and New York Common Pantry, the pantries provide fresh produce and dry goods to LGBTQ+ elders struggling with food insecurity.

SAGE’s intergenerational work also took a dynamic step forward when SAGE Center Bronx at Crotona Pride House launched SAGE Youth. This work-readiness internship program places graduates from Destination Tomorrow’s Career Readiness program in intern positions at SAGE Center Bronx. This program benefits younger and older LGBTQ+ people alike. Young people gain crucial career experience and elders form meaningful bonds with younger members of our community.

“I feel like I’m in my living room. I like to be around and talk to people. I feel like I’m around family.”
—Ruth-Ann B., SAGE participant
SAGE’S DIVERSITY, EQUITY, AND INCLUSION WORK

The visionary activists who founded the LGBTQ+ rights movement—now our elders—from the start, fought for a fully equitable and inclusive world. SAGE honors their fight and extended that legacy throughout 2022. We worked hard to expand equity for all LGBTQ+ elders, while also investing in diversity, equity, and inclusion (DEI) policies and practices internally. In 2022, we took SAGE’s DEI work to new levels, including recent efforts to shift resources and power to historically marginalized communities, long-term engagement in intersectional work, and ongoing actions that infuse anti-racism as a core organizational value at SAGE.

Diverse Elders Coalition

SAGE is the fiscal sponsor and founding member of the Diverse Elders Coalition, a collaboration among national organizations that work collectively to improve the quality of life of older adults who are American Indian and Alaska Native; Asian American, Pacific Islander, and Native Hawaiian; Black and African American; Hispanic and Latinx; and LGBTQ+. In 2022 the Coalition expanded its training and advocacy efforts on behalf of diverse elders across the country. In addition to SAGE, the other members of the Diverse Elders Coalition are the National Asian Pacific Center on Aging, National Black Center on Aging, National Hispanic Council on Aging, National Indian Council on Aging, and the Southeast Asian Resource Action Center.

TRANS LEGACY CAMPAIGN

In honor of Pride Month, SAGE launched our Trans Legacy Campaign to celebrate the vibrancy and resiliency of older transgender people and increase the representation of transgender elders amidst the community’s ongoing struggles. In collaboration with Trans Equality Consulting and photographers viento izquierdo uガz and Oscar Diaz, SAGE launched a virtual gallery and social media campaign displaying these images of trans elders, as well as hosting a gallery show at SAGE Center Brooklyn at Stonewall House.
Transferring Resources

SAGE’s anti-racism framework calls for transferring resources and power to marginalized communities. In 2022, SAGE partnered with GRIOT Circle—a Brooklyn-based organization dedicated to building a just and abundant life for all LGBTQ+ elders of color—to increase the resources supporting GRIOT’s work. GRIOT has historically been under-resourced because of structural inequities in public funding for elder services in New York City. Our two organizations successfully joined forces to convince New York City Council to reallocate $300,000 from an existing LGBTQ+ elder services initiative to support GRIOT’s programs.

Center of Excellence + Equity and Innovation Lab

SAGE has built extensive expertise on LGBTQ+ aging issues during its 40+ years of working with LGBTQ+ elders. In 2022, we created SAGE’s Center of Excellence to harness this deep bench of knowledge to improve the field of LGBTQ+ aging worldwide and inform our work.

SAGE’s Center of Excellence is committed to improving the understanding of LGBTQ+ aging and the intersectionality, resiliencies, and unique challenges of aging as an LGBTQ+ person. This includes increasing participation in mainstream research to support LGBTQ+ elder visibility; building a body of research focused on LGBTQ+ aging through partnerships, funding, and commissioned studies; transferring resources and information to historically marginalized communities to support equity in the field; and advocating for the collection of sexual orientation and gender identity data wherever possible to promote visibility and inclusion.

In 2022 the Center of Excellence launched SAGE’s Equity Innovation Lab, which makes funding and technical assistance available to projects independent of SAGE that are community-based and focused on addressing the unique needs of LGBTQ+ elders of color, TGNB, and LGBTQ+ older people living in rural areas.

SAGE’S NATIONAL RESOURCE CENTER ON LGBTQ+ AGING FOCUSES ON DEI

SAGE’s National Resource Center on LGBTQ+ Aging (NRC) continued to center DEI in its work in 2022 by developing new resources supporting older transgender adults and LGBTQ+ elders residing in rural communities. The NRC partnered with FORGE on How to be an Ally to Transgender Older Adults—a toolkit to assist service providers and community members with education towards allyship supporting older transgender people. See all resources at www.lgbtagingcenter.org.

How to Be an Ally to Transgender Older Adults
SAGE’s international work continued to grow throughout 2022. This included working with partners in Central America and South Asia to cultivate country-based data collection, documentation, and publications that will lead to a better understanding of the needs of LGBTQ+ older people in those regions. SAGE also supports civil society organizations that serve and empower LGBTQ+ elders and advocates for national policy reform agendas prioritizing discrimination protections and health equity for LGBTQ+ elders.

**SAGE and Williams Institute Collaborate on International Research**

In 2022, SAGE partnered with the Williams Institute at UCLA to make its Global Small Grants Program LGBTQ+-inclusive by funding three grants for researchers focused on LGBTI aging in Global South countries. One funded project will examine violence against LGBTQ+ elders in Brazil, reporting on the Brazilian health system on the impact of homophobia and transphobia on elders’ quality of life.

Another is a cross-national project to collaborate and develop trans-affirming elder care services in Indonesia and Malaysia. The third project looks to understand kinship in the older LGB population of urban India. This multi-year initiative is an essential first step toward addressing the critical lack of research and data on older LGBTI people in the Global South.

**Global LGBTQ+ Aging Network**

In partnership with OutRight International, Mitini Nepal, EnGendeRights (Philippines), CIPAC (Centro de Investigación y Promoción Para America Central de Derechos Humanos) (Costa Rica), and grassroots organizers in El Salvador, SAGE continued to advance the work of The LGBTI Elders Advancing Initiative throughout 2022. This multi-year initiative aims to expand human rights protections and social and economic inclusion for LGBTQ+ older people in Central America and South Asia, with a particular focus on Costa Rica, El Salvador, Nepal and the Philippines.

“We at SAGE honor the legacy of LGBTI older people who—despite facing generations of grave injustice at the hands of their own governments and wider society—have made and continue to make meaningful contributions to our communities as the pioneers in movements for justice and through demonstrating resilience and care for one another, outside of institutionalized structures that have so often excluded them.”

—Hannah Yore, International Program Officer at SAGE

“Intersex” (I) is an umbrella term used to describe people born with sex traits that do not fit binary medical definitions of male or female sexual or reproductive anatomy. Intersex populations are born with these differences in sex traits or may develop them during childhood.
On October 17, 2022, SAGE hosted our annual Awards and Gala at Cipriani Wall Street in NYC! We proudly announced SAGE’s new strategic plan, which is rooted in our core values and commitment to diversity, equity, and inclusion. SAGE presented Justice Rosalyn Richter with the Paula Ettelbrick Community Service Award, Brent Miller of Procter & Gamble with the Jack Watters Corporate Advocate Award, Gilead Sciences with the Corporate Leadership Award. We also honored trans trailblazer, “Mama” Gloria Allen, posthumously, with the Joyce Warshow Lifetime Achievement Award. New York City Council Member Crystal Hudson provided inspiring opening remarks for the night’s festivities. SAGE constituent and Stonewall House resident, Diedra Nottingham (pictured above) declared, “I am not alone. I am not invisible. And SAGE helps me get my message out into the world. We need to support and to uplift our older community—especially Black and brown communities and the trans community.”
Paying it forward
## The Investors Circle

Investors Circle members across the country ensure that the growing ranks of LGBTQ+ older people are afforded the care, benefits, dignity, and respect we deserve. For their cumulative financial support between January 1, 2022, and December 31, 2022, SAGE extends gratitude to the following individuals.

### $50,000+

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<th>Amount</th>
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<td>$50,000+</td>
<td>Dawn Fischer &amp; Stacey Friedman</td>
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### $15,000 – 24,999

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### $10,000 – 14,999

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<td>Ellis Woodward</td>
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THE INVESTORS CIRCLE, CONTINUED

$5,000 – 9,999

Dr. Harvey Abrams & Michael Sites
Michael P. Adams & Fred A. Davie
Sasha Aickin
Jeffrey C. Allison & Dr. James D. Lomax
Richard Azarloza
Dr. Don Bacigalupi & Daniel Feder
Mark Bergamini & Christopher Oates
Travis Borquez
Dr. Stanley Boyd
Richard Azarloza
Dr. Don Bacigalupi & Daniel Feder
Mark Bergamini & Christopher Oates
Travis Borquez
Dr. Stanley Boyd
Louis A. Bradbury & Kenneth Quay
Nancy Braus
Ian Lee Brown & Lovett Bryan Bean
Helen Buford
Darrell Burks
Lorraine Carlson & Isabelle Sarfati
Gary Carnow
Nanci Clarence & Lidia Szajko
Gary Clinton & Don Millinger
John Crocker & Charles Johnston
Derek Danton
David De Figueiredo
Henry Delmonico
Mitchell Draizin
Jeffrey Erdman & Christopher Berry
Dr. William Erhardt & Dr. William Boltz
Joseph Evall & Rich Lynn
Vernon Evenson & Paul Cassidy
Gilbert Fouchard
Terri Verges & Carmen Garcia
Steven Holley
Roy Jimenez & Richard Ventura
Keith Kahla
Zak Karim
Vicki King
Mark Kravitz
Molly Lenore
Lesbians for Good
Helen Mantel
Barbara Mitchell & JZ Sullivan
Ross Moody
Jeffrey Munger & Robert Whitman
Dana Olmsted
Richard Parkinson
Barbara Peda
Herb Pitchford
Jim Quinlivan
Lorraine & Robert Reeder
Peter Reichertz
Cindy T. Rizzo & Jennifer Schwam
B. Rodney White & Michael P. Williams
Herbert Sambol
Dorothy E. Sander
Laurie Goldberger & Leslie Kogod
Gregory Gonzales
Rosemarie Goodnough
Bruce Green & Barry Karas
Lee Sider & Greg Coccaro
Matt York
Barry Skovgaard & Marc Wolinsky
Thomas Sleeman & Chad Beguelin
Stan Small & Thomas Carlyle
Audrey Sokoloff & Tim Hosking
Joseph Soranno
Dr. Michael C. Wolf
Jason P. Young & Dimitri Papanagnou
Joanna & Richard Strawbridge
Glenn Troost
David Tufts & Cris Dovich
Charles Wesley
Alex Wilson
Dr. Michael C. Wolf
Jason P. Young & Dimitri Papanagnou
Joanna & Richard Strawbridge
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David Tufts & Cris Dovich
Charles Wesley
Alex Wilson
Dr. Michael C. Wolf
Jason P. Young & Dimitri Papanagnou
Joanna & Richard Strawbridge
Glenn Troost
David Tufts & Cris Dovich
Charles Wesley
Alex Wilson

$2,500 – 4,999

Anonymous
Allan Baum & Frank Liberto
Mark B. Black & Glen Leiner
Tom Blackie
Frank Bongiorno
David Brock
Rakim Brooks
Timothy Burch
Phil Burgess & Jim Nutter
George Byars & Michael Spinelle
Marilyn Calister
Annette Cerbone & Suzanne A. Levan
Lawrence N. Chanen, Esq. & Dr. Jack Erynn Burkhalter
James Chotas
Dr. Ethan Ciment
Tony Clark
Bert Cohen
Felix Comeau
Robert Cory & Shuichiro Takeda
Ty Antoine Desouza
Bernard Dikman & Chuck Davis
Chris Dittoo
Matt Eldridge
Lynn Faria & Kendra Hutchinson
Peter Fider
Stephen A. Foster & Russell Saray
Frederick Francis
Stephen Futrell & Thomas Goldsworthy
Elizabeth & Seth Gadinsky
Angel Garganta & Michael Schwarz
Jeffrey Gates & Mike Moran
Pascale Giroux & Jessica Tuck
Laurie Goldberger & Leslie Kogod
Gregory Gonzales
Rosemarie Goodnough
Bruce Green & Barry Karas
David Greenwood
Orlando Halpern
Mark Heinold
Candace & Clement Hirsch
Fred Hochberg & Tom Healy
Shawn Hurley
Lawrence R. Hyer
Mary Elaine Johnston & Mary Jacobs
Mary Jones
Matthew Kaczmarek
Afsaneh Kafei
Dr. Douglas Kimmel & Dr. Ron Schwizer
Stuart Kurlander & David Martin
Tina Lear
Jay Lesiger & Tom Klebba
Tyler Lory & Michael Rauschenberg
Ward L.E. Mintz & Floyd Lattin
Michael Naimy
Nicolas Newbold
Cynthia Newby
John Nichols
Michael Norton & Randall Rayon
Wade Rakes & Nicholas Miller
Ralph M. Randazzo, Esq.
Steven Rank
Andrew Reed
Paul Rolli
Jerry C. Rumain & D. Nicholas Russo
Marie Russell
Bill Shea & Frank Selvaggi
Daryl Shore
Marc & Voytek Silverstone-Faber
Neal Simon
Paul Smith & Michael Dennis
William Snyder
Jeffrey Soref & Paul Lombardi
Joseph Soranno
Patrick Stone
Matthew Sturiale
THE INVESTORS CIRCLE, CONTINUED

Ronald Temple
Anthony Thompson
William E. Weinberger & Danny Gibson-Weinberger
Steven Weissman & Dr. Dan Bowers
J.E. Witchel
Andrew Yuder

$1,500 – 2,499

Artemis Anninos
Karen Armstrong
Alton Bader
Ed Baskiewicz & Michael Vaughn
Marc Baum & Steve Dillworth
Erica Bell & Gail Murray
Doug Belote
John Benson & Jared Adler
Amanda Bertus
Dr. Stanton Biddle & Tyrone Martin
Bruce Bieman
Sully Bonnelly & Robert Littman
Timothy Boudreau
Michael Brittenback
Clara Buenzow
Randy Bullard
Michael J. Burke
Karen Burkhardt
Daniel Cabrera
Amy Chasanoff
Jerry Chasen & Mark Kirby
Christopher T. Coad, MD
Robbie & Peter Cohen-Millstein
Gene Colon
James Cooke
Donald Correll
Alexander Crane
Rahul Culas
Scott Dansky & John Dawson
Jason DeShazo
Stephen Donnelly
James Dunne
Rosanna Durruthy
Shelley Freeman
Caroline Garcia & Victoria Watkins
Nancy Gassin-Molesworth
Raymond L. Gast, CPA & Luis Paz
Sawyer Gilbert
Benjamin Gilreath
Bryce Goodwin
Edith Grossi
Jon Hall & Ed Grant
David Hansell & Rob Cimino
Don Harrison & Prof. Michael Schober
William Hibsher & Richard Orient
Augustine Hickey
Kenneth Hindman
Mark Hornstein
Robert Howard
Jeffrey Jackman
Christopher Jansen & Michael Margarites
Kent J. Johnson & Paul E. Emmons
Adam Johnson
Marc Karavasian & Matthew McMorrow
Mitchell Karsch & Jack Wettling
Judith M. Kasen-Windsor
Deborah Katznelson
Vanessa Kay
Richard Kelso
Preston Kemp
Mitchell Klein & Bruce Anderson
Daniel Kleinknecht
Graham Klemm
Deborah Kolvan
Paulo Kos
Deana Kreher
Dane Larsen
Dr. Rosanne Leipzig & Dr. Ora Chaikin
Mark Levine & Paul Vengilio
Glenn Little
Kathryn Livingston
Michael Longacre
Dr. Elizabeth Lorde-Rollins
Eric Luftig
Dr. Martin Markowitz & Kim C. Olson
Matthew Marks & Jack Bankowsky
Paul L. Marsolini & Steven M. Fruh
H. Scott Matheneey
Charles Mayer
Brian Mazurkiewicz
James McDonald
John McDonald & Rob Wright
Dr. Thomas McRae & Dr. Alex Mazon
Michael Meltzer
Bernard Milan
Steven Miller
Dr. Marilyn Mishaan
Kevin Moss & Claudio Gervasi
Christine Nusse
Michael Otten & Gary Winston
Donna Peda
Andre Putnam
Lynn Rabin
Adam Ramsey
William R. Reader
Robert Regina & Gene Kagan
Paul Ringon
Henry Robin & Robert McGarity
Alexander Roque & Chris Brand
Peter Rose & Tobias Blackwell
Prof. Everett Rowson
Dr. Richard Sadovsky & Jeremy Warren
Josue Santiago
Greg Schmidt
Maxine Schwartz
John Schwartz
Robert Scull
Dr. David Seligman
Sue Sena
Matthew Shuster
Elwood Sides
Jeffrey Slavin
Garrett Smith
James Stepp & Peter Zimmer
Brenden Strauss
Robert Szeman
Roland Tec
Judith E. Turkel, Esq. & Dr. Jennifer L. Costley
James Vegher & John Grigsby
Giovanni Villar
David Visk
Pierce Voorthuis
Marc Ware
Dr. Robert Warner & Dr. Lawrence Bobel
Diann & Thomas Weinman
Sonja Weissman
Dr. James Wernz & Dr. Ralph Pelecchio
Aaron Whipple
Aaron Wills
Lynn Witt & Sherilyn Thomas
Thomas Wyse & Gary Horowitz
Dr. Ellen Yetzer
Nancie Zane
Allen Zeller

I would like to express my appreciation for the support of those who have made a gift of $1,500 to $2,499. Your generosity is truly valued and appreciated. Thank you for your commitment to our mission.
## Foundations

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<td>Conrad N. Hilton Foundation</td>
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Government

FEDERAL

Legislators
Rep. Bobby Scott  Senator Bob Casey
Rep. Al Green  Senator Patty Murray

Agencies
U.S. Department of Health and Human Services – Administration for Community Living
US Department of Housing and Urban Development

NEW YORK STATE

New York State Department of Health
New York State Office of the Aging
New York State Division of Veteran Affairs
New York State Office of Temporary and Disability Assistance
New York State Legislature

New York State Senators
Jabari Brisport  Brad Hoylman-Sigal  Gustavo Rivera
John Brooks  Rachel May  Luis R. Sepulveda

New York State Assemblymembers
Didi Barrett  Deborah Glick  Ron Kim
Michael Blake  Jessica González-Rojas  Danny O’Donnell
Harry Bronson  Richard Gottfried
Phara Souffrant Forrest  Chantel Jackson

NEW YORK CITY

New York City Department for the Aging
New York City Department of Health and Mental Hygiene
New York City Human Resources Administration
New York City Department of Veterans’ Services’
New York City Council

New York City Council Members
Adrienne E. Adams, Speaker  Tiffany Cabán  Chi Ossé
Diana Ayala, Deputy Speaker  David Carr  Kristin Richardson Jordan
Keith Powers, Majority Leader  Shahana Hanif  Carla Rivera
Shaun Abreu  Kamillah Hanks  Lynn Schulman
Erik Bottcher  Robert F. Holden  Althea Stevens
Justin Brannan  Crystal Hudson
### Corporate Champions

#### $100,000+

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#### $5,000 – 9,999

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#### $2,500 – 4,999

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<td>New York Life Insurance</td>
</tr>
<tr>
<td></td>
<td>Northwell Health</td>
</tr>
<tr>
<td></td>
<td>Older Adults Technology Services</td>
</tr>
<tr>
<td></td>
<td>Parker, Milliken, Clark, O’Hara &amp; Samuelian, APC</td>
</tr>
<tr>
<td></td>
<td>Prospero Health</td>
</tr>
<tr>
<td></td>
<td>Scali Rasmussen, PC</td>
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<td></td>
<td>Squire Patton Boggs</td>
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<td></td>
<td>TLD Law</td>
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<tr>
<td></td>
<td>Turner Construction</td>
</tr>
<tr>
<td></td>
<td>WCA Technologies</td>
</tr>
</tbody>
</table>
Taylor Society

SAGE's Taylor Society recognizes and honors visionary individuals who have left a timeless legacy to current and future LGBTQ+ older people by giving a planned gift to SAGE. SAGE is proud to recognize, in their lifetimes, those Taylor Society members who have thoughtfully included SAGE in their estate plans.

Dr. Harvey Abrams & Michael Sites
David Abramson
John Ackerman
Michael P. Adams & Fred A. Davie
Paul Akeman
Jeffrey C. Allison & Dr. James D. Lomax
Deanna Alpert & Elissa Rosner
Anonymous
Maria Argyros
Lennox Arthur
Tim J. Atkin
Ward Auerbach
Roman Bachli
Alton Bader
Henry L. Baker, Jr. & Jerry Arko
Ed Baskiewicz & Michael Vaughn
Scott L. Bennett
Arnold Berkowitz
Elizabeth E. Black
Mark B. Black & Glen Leiner
Theodore Bloecher
Duane Bodin
Maryann Bombara
Robert J. Bouse
David H. Braff, Esq.
Bruce Bromley
Carol L. Buell, Esq.
Michael J. Burke
Neil Calet
David Canter-McMillan
Gary Carnow
Misael Carr-Scott
Peter Catanecci, CFP & Michael Kuchs
Lawrence N. Chanen, Esq. & Dr. Jack Eryn Burkhalter
Amy Chasanoff
Jerry Chasen
Lisa Chickering
James Chotas
Thea Cook
Judith E. Turkel, Esq. & Dr. Jennifer L. Costley
Kenneth R. Cox
Brian C. Craig & Michael Swerdlow
Peter Cristopher
Mark J. D’Alessio
David De Figueiredo
George De Lellis
Bruce Deal
Scott DeBerg
David Deitcher
Buddy Dikman & Chuck Davis
Robert E. Donohue & David Ochoa
Edward J. Duerholz
Robert P.I. Duncan & Thomas Richards
Bonnie S. Edwards
Jeffrey Erdman & Christopher Berry
Vernon D. Evenson & Paul Cassidy
Ronald Marc Feinstein
Lauree Feldman
Lydia Figueroa
Dawn Fischer & Stacey Friedman
Robert C. Fisher
David Keith Fram & David Robb Cralle
Alan Francisco-Tipgos
Thomas P. Franzenburg & Patrick L. MacGregor
Meryl Friedman
Richard Friedman
Caroline G. Garcia
Raymond L. Gast, CPA
Constantine Georgiou
Jeffrey M. Goldstein & Warren H. Seid
Michael L. Goldstein
Van Gonima
Bette Patrice Goodman
Tracey K. Gordon
Linda Gottlieb
Dr. John Gotwalt
Beatrice Greenstein
Kenneth I. Greenstein
Gregory Grinley
Ruth M. Gursky
Grace Halvorson
Douglas E. Harris & William Van Parys
Audrey Hartmann
John R. Hawkins
Anthony O. Heilbut
John Hennessy & Peter Callnan
Julia P. Herd
Susan R. Hester
Margaret W. Hopkins & Hope Kennedy
Leon W. Hosang & Milton Ellis
Gary A. Humbracht
Craig W. Hutchison
Lawrence R. Hyer
Gay Marx Lenin Cohen Levi Israel
Jean Johnson
Kent J. Johnson & Paul E. Emmons
Elizabeth A. Jones & Susan Simon
Leon Nicholas Kalas
William Karam
Judith M. Kasen-Windsor
Mr. Jonathan Katz
Paul E. Kennedy
Roger Gene Keyes
Dr. Douglas Kimmel & Dr. Ron Schwizer
Mitchell Klein
THE TAYLOR SOCIETY, CONTINUED

David Kleinberg-Levin, PhD
Kathleen Klock
Joan Koenig & Judy Aponte
Dr. Harold Kooden & Dr. John Hunter
Max Lam
Marilyn Lamkay
Eileen M. Lancellia
David Landay
Richard M. Landman
Larry L. Lee & John E. Moscho
Mark Lefevre
Michael Lehman & Paul Pulver
Dr. Howard D. Leifman
Jay Lesiger
Franklin Levine
Carol Levithan
Allan Lewis
Craig Linden, MD
Frank Liu
Richard Haughton Livesey, III
Stephen B. Lourie & Alfonso G. Rimola
Melora Love
Joseph Manghise
Dr. Martin Markowitz & Kim C. Olson
Jill Matthews
Donna J. McBride
William McCue
David R. McFadden & Andrew Caputo
Dr. Charles R. Middleton
William Millard
Robert Kris Miller & Christopher Shirley
Ward L.E. Mintz & Floyd Lattin
Jeffrey Munger & Robert Whitman
Jim Murray
Jon C. Nathanson & Richard Feldman
Heidi Newburg
Stanley Newman & Brian Rosenthal
Robert Newton
Roger Nichols & Gary Weisenborn
Robert C. Nielsen
Michael Norton & Randall Rayon
Jim Obergfell
Thomas Olson & William Lewis
Patrick O’Malley
James F. O’Sullivan & Krisczar Bungay
Walfrido B. Patawaran
James G. Pepper
Martin Perl
Robert C. Philipson & Alfred A. Schlabsker
Charles R. Pisano & George Nader

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Robert J. Powers
Kathleen Randall & Richard Ray
Ralph M. Randazzo, Esq.
M. William Rayman, Jr.
William R. Reader
Don Reichley
Rosalyn Richter
Carlos Rivera
Maria Rivera
Robert Rizzo
Joyce Rodewald
Myron Sulzberger Rolfe & Bruce Tracy
Jerry C. Rumain & D. Nicholas Russo
Walter F. Rummenie
Mark A. Sandell
Dorothy E. Sander
William Sands
Phillip Saperia
Paula Saunders
Steven Scherdorf
Mady Schuman
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Elizabeth F. Schwartz & Lydia Martin
Joel I. Schwartz
Thomas Sciaccia, Esq. & Jeremy S. Elkins, PhD
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R. Stephen Seibt, MD
Audrey Seidman
Elliott Sernel & Larry Falconio
Mark Sexton & Kirk Wallace
Robert D. Sholton
Lisa Shwidock
Lee Sider
Lisa L. Simon & Esther Waldman
Thomas D. Sloan
Elizabeth V. Smith
Paul J. Somerville & Allen Kratz
Stephen Sondheim
John A. Spinelli
Irwin Srob
Scott Stackpole
Glenn Stancroff
Frank Stark
B. Kevin Sterns & Charles Skowron
Michael Suchman
Brian R. Swallow & Gregory Johnson
Alfred Szymanski
Theodore Tamson
Charles Tarallo

Terry H. Taylor
John Thomas
Domenico A. Tolipani
Raymond W. Townsend
Gregory A. Trusivich
William M. Voelkel
Herbert G. Walcoe
Dr. Richard Sadovsky & Jeremy Warren
Sandy Warshaw
Joey Wasserman
Dr. Richard C. Weber
William E. Weinberger & Danny Gibson-Weinberger
Stewart H. Weinstein
John Conrad Weiser
Drew B. Werner
Sue Wilder
Patricia Wiley
Dr. Kevin W. Williams
James Patrick Williams
Robert Williams
Neil R. Williamson & John McClay
Mark N. Wind
Sheldon Winicour & Ken Boyar
Dr. Michael C. Wolf
Elli Woodward
Dennis A. Young
Jason P. Young
Rabbi Barbara Zacky
Andrew Zbikowski
Michael R. Zients & Derek R. Larson
George R. Zuber
Bequests

SAGE is grateful to acknowledge those who, even in their passing, supported our community’s elder pioneers by providing a gift to SAGE.

Jack Abrahams
Thomas Tucker Adair
Madeline Alk
Eleanor Alpern
Henry van Ameringen
James Armstrong
C. Edwin Baker
Joan Bardach
Frank T. Batelli
Barbara Berkson
Albert Blois
Evan Blumenthal
David L. Brandenburg
Don Braswell
Eric Brauer
Robert Browne
Maria Muriel Bryce
Edward Butcher
Darrell Calvin
William H. Campbell
Bhaskar Chowdhury
Rita Christiani
Herbert Cohen
James Conaway
Daniel Cook
John R. Cook
John H. Crawford
Thomas Crehore
Regina B. Cross
Werner Dannheisser
Henry Day
Sarah de Ris
Arto Demirjian, Jr.
Joseph H. Dipper
John (Jack) Dowling
George Dube
Elton Timothy Elliott
Rose Fanarjian
Elizabeth C. Ferris
Willet Fields
Elaine Fine
John Fludas
Michael H. Frankel
Jean Freifeld
Sanford Friedman
Harold Gabel
Vincent Gambino
Paul G. Giddings
Nicolai Gioscia
Eliot Glazer
Paul Goldberg
G. Robert Goodall
Herbert Gray
Allen Greenstein
Beryl Greenwald
Gary R. Grob
Melvin Hall
Franklin Hallum
John Harbster
Ernest Harff
Keith Haring
Donald Hartog
Eugene Harwood
David S. Hayes
June F. Henkel
Robert Sherwin Hennes
John P. Hennigan
Rolf Hirschberg
Earl K. Holstege
Diane Hopsia
Levern Jackson
Irwin Jacobs
Charles E. Johnson
Melvin Katzman
James Kelly
Sandy Kern
Richard Kersche
David L. Lanier
Anthony S. LaRocco
Robert Lenardon
Robert B. Levithan
Jack Lichtenstein
Harry Lines, Jr.
William Livingstone
John V. Lyon
Charles Magistro
Joseph J. Maio
Ralph Mandelbaum
Allan Masur
Kathleen B. Maunsbach
Adrian Mayer
Richard Mayer
Clinton L. Meiningen
Mario Mesi
Harold Michal-Smith
Theodore (Ted) Mignone
Joseph Miller
Joan A. Miller
Arthur Monaco
John Buscemi Montana
Monty Morgan
Howard R. Morse
John Dallas Myers
Winifred Nadel
John A. Neher
Robert M. Neubauer
Tracy O’Kates
Gian Eric Pace
Andrew Palese
Arthur Garrison Phillips
Davis P. Platt
Bernard Plotkin
Melvin Polisher
Jeanne Audrey Powers
Saundra Price
Gerald Henry Primack
Eugene Pryzbyl
Elliott Rabner
Peter Reiche
Mark J. Richard
Marlene Ringelheim
John B. Roberts
J. Trumbull Rogers
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Joni Ross
Arthur Roth
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Peter Rumora
Judith Schneider
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Donald M. Shachat
Maurice Shroder
William Siegel
Rob Sinacore
William Robert Sleeve
John C. Sorensen
Irwin H. Stahl
Walter Stern
James Stevens
Eleanor Stier
Alton Stilson
John P. Stipanela
Doris (Dvorah) Stoll
Percy Strickland
James Strombous
Rosemarie Swerman
Charles R. Taylor, Jr.
Shirley Thomas
Raymond Tighe
Adele M. Towbin
Seymour Tutelman
John Tynes
Selma Uslaner
Raymond Verbsky
Charles Philip Wehringer
Barbara Whiting
Ruth H. Wilson
Edie S. Windsor
Ruth Worth
James B. Wozniak
Michael Alan Young
### Condensed Statements of Financial Position

As of June 30, 2022 and June 30, 2021

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and Investments</td>
<td>$15,041,341</td>
<td>$13,757,863</td>
</tr>
<tr>
<td>Receivables and Pledges</td>
<td>9,844,413</td>
<td>8,502,728</td>
</tr>
<tr>
<td>Prepaid Expenses and Other Assets</td>
<td>444,054</td>
<td>838,515</td>
</tr>
<tr>
<td>Property &amp; Equipment, Net</td>
<td>12,912,384</td>
<td>12,921,026</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$38,242,192</td>
<td>$36,020,132</td>
</tr>
<tr>
<td><strong>LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Payables and Accrued Liabilities</td>
<td>$1,321,970</td>
<td>$1,054,469</td>
</tr>
<tr>
<td>Loan Payable</td>
<td>7,386,356</td>
<td>7,581,753</td>
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<tr>
<td>Other Liabilities</td>
<td>448,505</td>
<td>887,135</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td>$9,156,831</td>
<td>$9,523,357</td>
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<tr>
<td><strong>NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Without Donor Restrictions</td>
<td>$21,760,176</td>
<td>$21,030,127</td>
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<tr>
<td>With Donor Restrictions</td>
<td>7,325,185</td>
<td>5,466,648</td>
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<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td>$29,085,361</td>
<td>$26,496,775</td>
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</table>

### Condensed Statements of Cash Flows

For the years ended June 30, 2022 and June 30, 2021

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net cash provided by (used in) operating activities</td>
<td>$2,261,891</td>
<td>$8,135,103</td>
</tr>
<tr>
<td>Net cash provided by (used in) investing activities</td>
<td>(4,737,549)</td>
<td>(344,656)</td>
</tr>
<tr>
<td>Net cash provided by (used in) financing activities</td>
<td>(210,690)</td>
<td>(621,890)</td>
</tr>
<tr>
<td>Net increase (decrease) in cash and cash equivalents</td>
<td>(2,686,348)</td>
<td>7,168,557</td>
</tr>
<tr>
<td>Cash and cash equivalents at beginning of year</td>
<td>13,107,297</td>
<td>5,938,740</td>
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<tr>
<td><strong>CASH AND CASH EQUIVALENTS AT END OF YEAR</strong></td>
<td><strong>$10,420,949</strong></td>
<td><strong>$13,107,297</strong></td>
</tr>
</tbody>
</table>
## Condensed Statements of Activities

For the years ended June 30, 2022 and June 30, 2021

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SUPPORT AND REVENUE</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Government Grants and Contracts</td>
<td>$5,210,729</td>
<td>$4,290,038</td>
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<tr>
<td>Contributions Individuals and Foundations</td>
<td>$10,870,523</td>
<td>$17,388,515</td>
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<tr>
<td>Special Events (Net)</td>
<td>$412,003</td>
<td>$62,823</td>
</tr>
<tr>
<td>Bequests</td>
<td>$1,933,817</td>
<td>$1,066,775</td>
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<tr>
<td>Program Fees</td>
<td>$700,927</td>
<td>$530,609</td>
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<tr>
<td>Investment and Other Income</td>
<td>$(7,640)</td>
<td>$69,368</td>
</tr>
<tr>
<td>Donated Materials, Facilities and Services</td>
<td>$548,365</td>
<td>[New category in 2022]</td>
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<tr>
<td><strong>TOTAL SUPPORT AND REVENUE</strong></td>
<td>$19,668,724</td>
<td>$23,408,128</td>
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</tbody>
</table>

| **EXPENSES** |            |            |
| Programs and Direct Services | $13,656,939 | $9,964,505 |
| Administration              | $196,0836  | $1,521,389 |
| Fundraising                 | $1,757,944 | $1,558,333 |
| **TOTAL EXPENSES**          | $17,375,719| $13,044,227|

| **CHANGE IN NET ASSETS** |            |
|                         | $2,293,005 | $10,363,901 |

### Support and Revenue

**Government Grants and Contracts**: 26% (2022) vs 18% (2021)

**Contributions Individuals and Foundations**: 55% (2022) vs 74% (2021)

**Special Events (Net)**: 2% (2022) vs 0% (2021)

**Bequests**: 10% (2022) vs 5% (2021)

**Program Fees**: 4% (2022) vs 2% (2021)

**Investment and Other Income**: 0% (2022) vs N/A (2021)

**Donated Materials, Facilities and Services**: 3% (2022)

### Expenses

**Programs and Direct Services**: 79% (2022) vs 76% (2021)

**Fundraising**: 11% (2022) vs 12% (2021)

**Administration**: 10% (2022) vs 12% (2021)

*Includes Donated Services and Memberships*