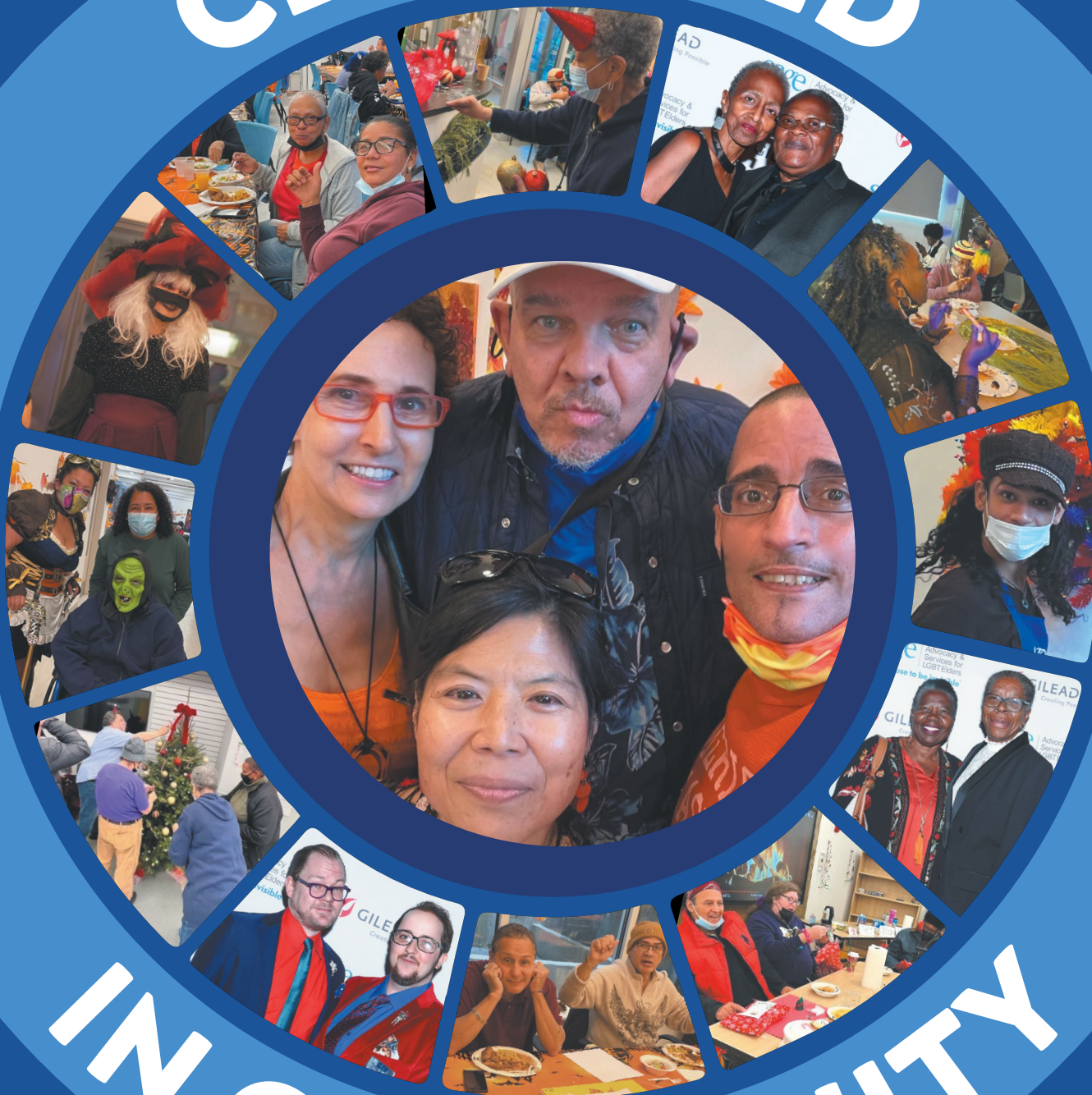
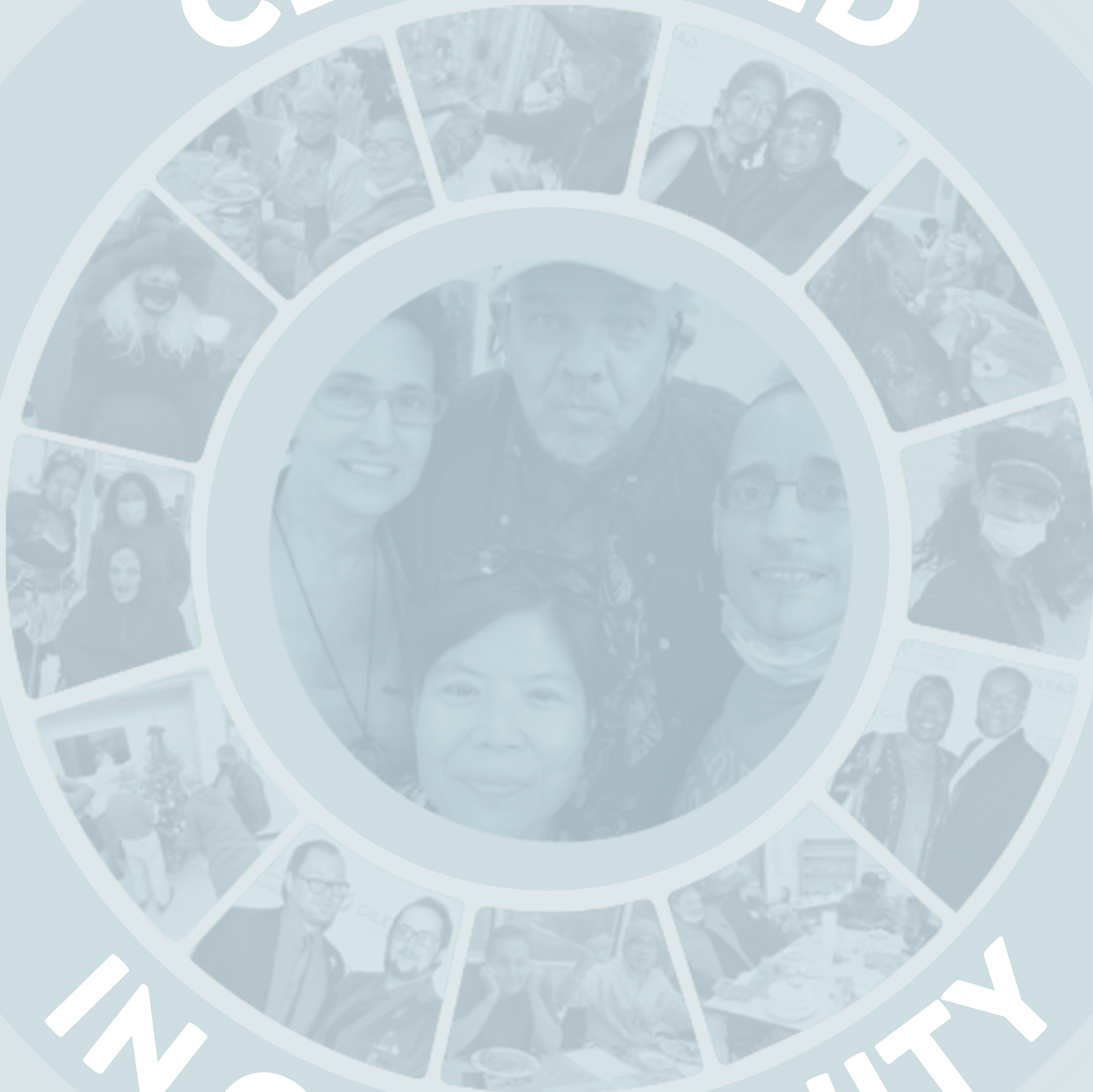


CENTERED



CENTERED



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COMMUNITY

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*Board List for January 1, 2021 -
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Message from the CEO

Dear Friends,

2

As we look back on 2021, we mark a second year of deep struggles to survive and move beyond the COVID pandemic, as well as a year of extraordinary accomplishments and progress in SAGE's work with and on behalf of LGBTQ+ elders. In fact, while we endured the loss of far too many loved ones last year, as a SAGE community we have not just survived, but thrived. How did that happen?

First and foremost, it happened because SAGE's work and cause are guided by the wisdom, determination, and fortitude of generations of elder leaders. I think about the accomplishments of brave path-breakers like Del Martin and Phyllis Lyon, and Frank Kameny and Jack

Nichols, founders and leaders of the Daughters of Bilitis and Mattachine Society, respectively, in the mid 1950's.

And the visionary founders of SAGE who, in the late 1970's, conceived ambitious dreams like housing that is both welcoming and affordable for our community's elders. To Edie Windsor and the other inspired and fun-loving activists who organized Old Queens Acting Up in the 1980's. To brilliant leaders like Regina Shavers, Ellen Ensig-Brodsky, and Vera



“It’s the inspiration of these pioneers and countless others like them that has guided SAGE through these unprecedented COVID years of severe isolation, social strife, and struggles to preserve our lives and our health.”

Martin and Betty Shoemaker who in the 1990's started pioneer LGBTQ+ elder organizations and networks like GRIOT Circle (Regina), Senior Pride Network (Ellen), and Old Lesbians Organizing for Change (Vera and Betty). To Barbara Satin, Sandy Warshaw, and Dr. Imani Woody, who took the White House Conference on Aging by storm in 2015. To legendary elder leaders like Larry Kramer, Miss Major Griffin-Gracy, Victoria Cruz, and so many more who have broken ground in countless ways. To the LGBTQ+ elder leaders emerging across the globe—in the Philippines, Nepal, Costa Rica, El Salvador, and many other countries—to ensure that our burgeoning movement for human rights, equality, and equity is one for people of all ages, everywhere.

residents of Stonewall House got access to vaccinations, but also that public housing residents in the surrounding neighborhood had the same life-saving opportunity.

All of this is the context for SAGE's 2021 Annual Report—"Centered in Community." This year's report focuses not only on SAGE's impressive array of services, advocacy, and training, but also on the powerfully resilient community that our elders continue to build through their leadership. LGBTQ+ elders are our inspiration, our guides, our spokespeople for a reason. They have bravely created our past and present, and only they know what this community needs to age with dignity and respect as we build our future. SAGE will always ensure that our community's elders tell

"SAGE will always ensure that our community's elders tell their own stories and shape their own futures, as they blaze trails for the rest of us in the process."

It's the inspiration of these pioneers and countless others like them that has guided SAGE through these unprecedented COVID years of severe isolation, social strife, and struggles to preserve our lives and our health. And we must not forget the profound injustices that this pandemic has highlighted. Black and brown elders have faced particularly brutal challenges, with a risk of death two to three times higher than the population in general.

Yet, even in the midst of these difficulties, we have seen countless examples of generous and brave elder leadership. One of my personal favorites is the work of George Berry and his friends, who didn't stop at ensuring that the

their own stories and shape their own futures, as they blaze trails for the rest of us in the process.

This work is only possible thanks to your support for SAGE's cause. We are deeply grateful and look forward to continued partnership in 2022 and beyond. Working together, we will build a world where all LGBTQ+ elders can age with the dignity, respect, and support they deserve.

Sincerely,



Michael Adams
CHIEF EXECUTIVE OFFICER

SAGE BY THE NUMBERS NATIONAL

SAGE ADVOCACY

SAGE's state-level advocacy advanced progress for LGBTQ+ elders in California, Florida, Illinois, New Jersey, New York, Pennsylvania, Virginia, Washington, DC, and Puerto Rico. We embarked on new advocacy work with partners in Wyoming and Nebraska to support LGBTQ+ elders in more rural areas.

SAGE's federal, state, and local advocacy centered the needs and voices of LGBTQ+ elders, ensuring that their concerns are heard far and wide, loud and clear:

17 meetings with legislative staff in Alaska, Maine, Pennsylvania, and Florida.

39 new LGBTQ+ elder spokespeople trained to speak with lawmakers to advocate for policies.

58 spokespeople met with legislators, in which LGBTQ+ elders and allies shared how their lives have been personally affected by various policies related to nondiscrimination protections, access to services, and more.

232 calls and nearly **2,000 letters** to elected representatives and other decision-makers on nondiscrimination protections.

6 new toolkits to mobilize action around culturally competent training to better serve LGBTQ+ elders and people with HIV, a bill of rights for LGBTQ+ older people in long-term care, and more.

Learn more about SAGE's advocacy efforts, and key wins, on page 6.

SAGECONNECT

640 pairs of LGBTQ+ elders and volunteers keep in touch with regular phone calls.

LGBTQ+ elder participants in **47 states** connected with volunteer callers from **41 states** who placed over **1,500 calls** with a total call time of **63,000 minutes**.

SAGE LGBTQ+ HOTLINE

2,463 calls placed from callers in **48** states

98% overall satisfaction rate among hotline callers

Needs addressed include: Mental health-related concerns (depression, relationship problems, anxiety, and suicide), COVID-19, housing and financial assistance, legal issues, and health-related concerns.

SAGENET NATIONAL AFFILIATE NETWORK

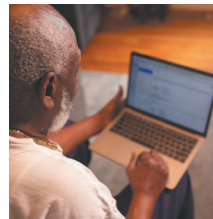
30 SAGENet affiliates in **22** states and Puerto Rico

SAGECENTS

1,000+ LGBTQ+ elders from **49 states**, as well as Washington, DC and Puerto Rico, improved their financial health.

4,247 online activities completed

51% increased their savings by an average of \$620



The SAGECents resource library covers 18 topics related to financial concepts, financial planning, managing student debt, homeownership, retirement, and public benefits.

SAGE IN THE SPOTLIGHT

SAGE garnered record-breaking media coverage for LGBTQ+ elders, resulting in **297.9 million media impressions!**

All year long, **SAGE centered and amplified the voices, stories, and policy needs of LGBTQ+ elders** via strong coverage in major print and digital publications and media outlets, including The New York Times, The Guardian, USA Today, Essence Magazine, PBS Newshour, NPR/WNYC Studios, ABC News, Good Morning America, AARP Bulletin, Good Housekeeping, and many others.

NATIONAL LGBTQ+ ELDER HOUSING INITIATIVE

Our two-day National LGBTQ+ Elder Housing Initiative virtual symposium had more than

400 unique viewers, with representation from **14 major cities across the U.S.**

4 new housing developments were established in 2021, with **11 more in various stages**, from ideation to preparing to break ground.

SAGECARE

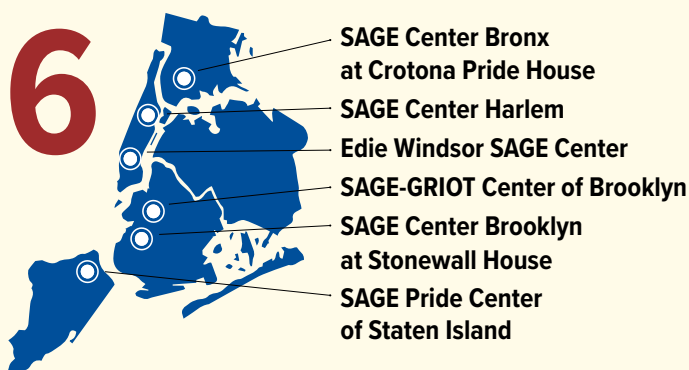
LGBTQ+ CULTURAL COMPETENCY TRAINING

29,649 professional caregivers trained in **LGBTQ+ cultural competency**.

Trainees came from **549 organizations** across **42 states** with **195** of those agencies earning credentials, and **188,511 LGBTQ+ elders** receiving competent care annually.

NEW YORK CITY

SAGE CENTERS



6,000+ vibrant virtual programs and events produced, such as “Coffee Talk” morning chat groups, movie nights, book clubs, virtual museum tours, meditation, Tai Chi, language classes, drawing classes, and more.

21,080+ nutritious “Grab n Go” meals provided to combat food insecurity.

3,555+ information/referral connections made to key services, including mental health support, financial security, and housing resources.

3 languages were added to expand programming—development of Mandarin and Cantonese programming and increase in Spanish programming.

SAGEPOSITIVE

360 people living with/affected by HIV participated in **20 SAGEPositive events**.

6 years of SAGEPositive programs served over **2,200 participants**.

FRIENDLY VISITORS IN NEW YORK CITY

80 Friendly Visitors logged **3,800** hours served

90 friends at home received **5,100 volunteer visits**



SAGE offers tech support and guidance to make sure technology is never a barrier to accessing our virtual offerings.

“Thank you so much for your kind [tech support] help last night. The program was great, and I would not have been able to see it without your speedy and capable [technological] assistance. I want you to know how much I appreciate your always being there to answer your phone and ready to try your utmost to solve whatever I need.”

—PARTICIPANT IN SAGE CENTER BRONX’S VIRTUAL PROGRAMMING



CENTERED IN COMMUNITY ADVOCACY

Enforcing Legislative Victories to Provide Services for LGBTQ+ Elders

The Older Americans Act (OAA) is the nation's primary vehicle for organizing and delivering social and nutrition services to older people and their caregivers. In 2020, SAGE successfully led the efforts to convince Congress to amend the OAA to include—for the very first time—a requirement that these services reach LGBTQ+ elders and older people living with HIV. Now SAGE is pushing for enforcement. As a result, the Biden administration issued guidance to the federally-funded Aging Network to designate LGBTQ+ older adults and older adults living with HIV a priority population for the OAA, ensuring that our community's elders receive the vital services the OAA funds, in every state and every community across the country.

To translate this landmark guidance into action at the community level and demystify the Older Americans Act, SAGE published the **Greatest Social Need Toolkit**. This important resource helps community members understand why federally-funded services matter so much in our elders' day to day lives and what they can do help cement this historic progress.



A Big Win for LGBTQ+ Surviving Spouses

Discriminatory marriage laws have excluded LGBTQ+ elders from receiving Social Security Survivor's Benefits after their spouses died. Social Security is the primary source of income for most older Americans—including LGBTQ+ elders—as they enter retirement.

In 2021, lawsuits brought by Lambda Legal yielded a major victory, when the Social Security Administration (SSA) ended this exclusionary



practice. SAGE and other leading aging organizations filed amicus briefs urging support for equal access to Social Security Survivor's Benefits for same-sex partners.

Survivor's benefits will make a world of difference to LGBTQ+ older people who have been denied these well-deserved benefits. Importantly, surviving partners who never applied for benefits in the past can do so now.

SAGE Urges Passage of the Equality Act

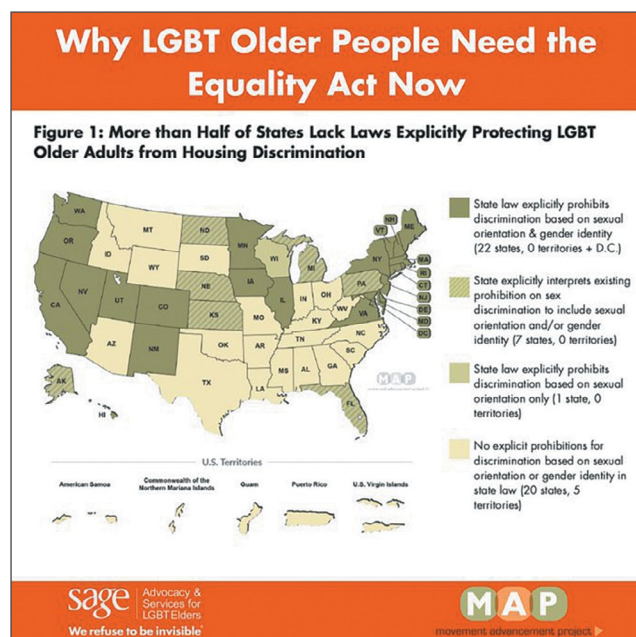
Throughout 2021, a major focus of SAGE's federal advocacy centered around the **Equality Act**—a long-overdue update to bring our nation's civil rights laws into the 21st century. The Equality Act will update federal nondiscrimination laws to explicitly protect people from discrimination based on sexual orientation or gender identity in key areas of life.

This is vital for older LGBTQ+ people, who need protections from housing discrimination in public accommodations, federally funded programs and services, employment, education, credit, jury service, and education. Currently, elders in 29 states can be legally discriminated against for being LGBTQ+. By passing the Equality Act, Congress can ensure that the millions of older LGBTQ+ adults across the U.S. can age with health, dignity, and respect—in every state. The legislation will also improve civil rights protections for women, people of color, and people of all faiths.

To advocate for this crucial legislation, SAGE joined as a founding member of the **Freedom and Opportunity for All coalition**, consisting of 17 leading civil rights organizations galvanized



around urgent passage of the Equality Act. Following the Equality Act's passage in the House, the nation's top leaders in civil rights, faith, education, health care, and advocacy have spearheaded the nationwide effort advocating for the Senate to pass this historic federal legislation.



"I urge those in power to be relentless in pursuit of comprehensive nondiscrimination legislation, and those of us in the LGBTQ+ community at large to take up the call to advocacy until all of us are assured that who we love will not have a negative impact on our rights as citizens of our local communities, our state, and our nation."

**—WESTERN PENNSYLVANIA
SAGE AFFILIATE MEMBER JEFF MILLER**

SAGE's work included organizing 58 meetings with members of Congress in which older LGBTQ+ people shared personal stories on the need for nondiscrimination protections; a national call campaign; letter writing campaigns; and an

Equality Act Brief, co-created with Movement Advancement Project (MAP), explaining the urgent need to close the patchwork quilt of civil rights protections for LGBTQ+ people.

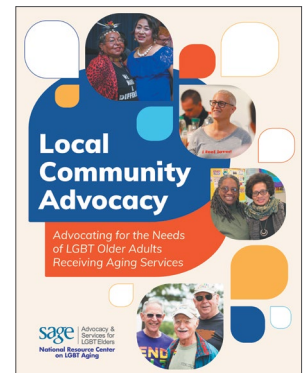
SAGE is committed to making sure LGBTQ+ elders are highly visible in this fight, mobilizing our elders and allies to encourage swing vote Senators in Alaska, Florida, Maine, and Pennsylvania to advance this key legislation. Stories from SAGE community members were also featured in local publications like Juneau Empire in Alaska, Bangor Daily News in Maine, and the Philadelphia Inquirer in Pennsylvania, each sharing experiences of LGBTQ+ elders and allies who have been affected by the lack of federal nondiscrimination protections. The resource SAGE created with fellow Freedom and Opportunity for All coalition member PFLAG, **Supporting Your LGBTQ+ Grandchild**, was



recommended by “Dear Abby!”

In September, SAGE spearheaded a powerful **LGBTQ+ Elder Week of Action**, during which LGBTQ+ elders and allies demanded change, asking their senators to vote yes on the Equality Act. The mobilization included legislative meetings and a town hall with the Stonewall National Museum and Archives to drive supporters into legislative offices the week after the Senate came back in session in September.

To further encourage LGBTQ+ advocates and allies to get involved in these efforts, SAGE published **Local Community Advocacy: Advocating for the Needs of LGBT Older Adults Receiving Aging Services**. This publication describes local aging services and programs and offers recommendations on how local aging advisory councils can address the needs of older LGBTQ+ people.



2021 Policy Wins in the States

In states across the country, SAGE builds relationships with legislators and works in deep partnership with aging agencies, LGBTQ+ organizations, HIV agencies, and other partners to push for LGBTQ+ aging policies. In 2021, we helped spur several policy wins in states across the country.

New Jersey Governor Phil Murphy signed an **LGBT Elder Long-Term Care Bill of Rights** into law, barring discrimination on the basis of sexual orientation, gender identity, and HIV status in long-term care settings. SAGE and our partnership Garden State Equality and

SAGENet affiliate SAGE Jersey City advocated for this crucial legislation.

Thanks to advocacy by SAGE and Equality California, APLA Health, and the LA LGBT Center,

California Governor Gavin Newsom signed a new law designating older people living with HIV as a “greatest social needs” population in California, a formal designation that ensures access to essential services and supports in aging programs.

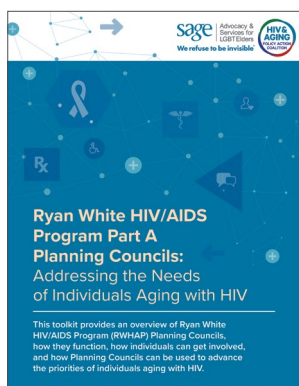
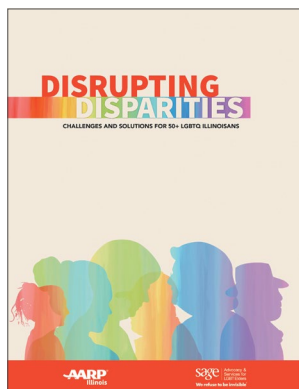
We achieved a similar victory in **Virginia**, when Governor Ralph Northam signed into law legislation designating



LGBTQ+ older people a population of greatest social need. SAGE worked with Equality Virginia to advance this legislation.

In **Pennsylvania**, years of advocacy contributed to the state's administrative designation of LGBTQ+ older people as a population of greatest social need in 2021. We also partnered with the Pennsylvania Dept of Aging on inclusive data collection and increasing cultural competency of Pennsylvania's aging network to better serve LGBTQ+ older adults.

In October, SAGE teamed up with AARP Illinois to release **Disrupting Disparities: Challenges and Solutions for 50+ LGBTQ Illinoisans**, with policy and legal recommendations to better protect LGBTQ+ older adults in the state. Since the report's release, SAGE has worked with AARP IL, Equality Illinois, Pride Action Tank, and our Chicago SAGE affiliate to implement these proposals. Our efforts got a major boost when Governor Pritzker signed a new law, advocated by SAGE, requiring LGBTQ+-inclusive data collection in ten **Illinois** state agencies.



In **Louisiana**, SAGE published a new toolkit for older people living with HIV that explains how to become an effective advocate on local Ryan White Planning Councils that set policies on medical care, housing, food and nutrition services, and other HIV-related supports.

SAGE also partnered with its SAGENet affiliate in **Puerto Rico**, Waves Ahead, to conduct and release a Health Needs Assessment for people 50+ who are LGBTQ+ and/or living with HIV in Puerto Rico. To mark World AIDS Day and promote our findings, we conducted a webinar report briefing in Spanish, featuring Congresswoman Jenniffer González-Colón, Puerto Rico's Resident Commissioner.



NYS Senator Brad Hoylman with the SAGEVets Veterans Day Contingent.

In January 2021, SAGE and AARP New York jointly released a groundbreaking report, **Disrupting Disparities: Solutions for LGBTQ New Yorkers 50+**, detailing the disparities experienced by LGBTQ+ older New Yorkers and recommending policy changes New York State should take to remedy these inequities.

SAGE also partnered with the **New York** State Division of Veterans' Services (DVS) to support implementation of the state's **Restoration of Honor Act**, which extends state veterans benefits to New Yorkers who were less than honorably discharged due to their sexual orientation or gender identity; we also promoted this approach in a national virtual program to galvanize similar efforts in other states.



CENTERED IN COMMUNITY SERVICES

Pushing Housing for LGBTQ+ Elders Nationwide

SAGE's **National LGBTQ+ Elder Housing Initiative** continues to lead the conversation—and push the envelope—on housing innovations for LGBTQ+ elders across the U.S. We convene national housing leaders, government partners, advocates, and activists to advance a growing movement for LGBTQ+-affirming elder housing, with an emphasis on affordable options.



The third annual national **LGBTQ+ Elder Housing Institute**, held in September 2021, focused on “Surviving and Thriving in a Pandemic: Cultivating Liberatory Housing for LGBTQ+ Elders.” This virtual institute drew more than 430 participants for a two-day, information- and inspiration-packed lineup of workshops, panels, presentations, audience Q&A, and networking.

In November, SAGE teamed up with San Francisco’s Openhouse to co-host the first

national **LGBTQ+ Elder Housing Services Symposium**. The event explored housing-related services, including clinical and trauma-informed models of care, opportunities for healing in LGBTQ+-affirming housing, and issues facing transgender women of color.



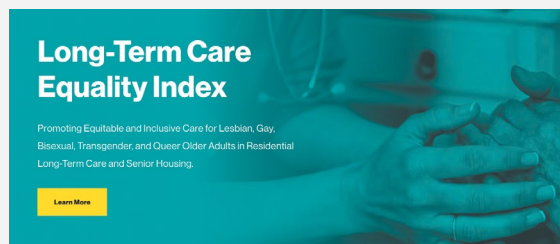
SAGE also hosted its first regional roundtable, in partnership with the Montrose Center in Houston and Equality Texas, as well public officials and Black Trans Leadership of Austin. This gathering focused on LGBTQ+-affirming housing needs, best practices, and development in Texas. SAGE is proud to support housing progress in Texas, including the beautiful new Law Harrington Senior Living Center for LGBTQ+ elders under construction by Houston’s Montrose Center.



The Long-Term Care Equality Index Promotes Equitable Care for LGBTQ+ Elders

In 2021, SAGE and the Human Rights Campaign Foundation (HRCF) released the first edition of the **Long-Term Care Equality Index (LEI)**—a national benchmarking initiative that evaluates long-term care communities based on their treatment of LGBTQ+ participants. The report shares research data on how many long-term care communities currently have LGBTQ+-inclusive policies, and describes how organizations can improve their policies and participate in the LEI. To date, 78 “Commitment to Caring” pledges have been completed. This pledge is the first step in the LEI process for care communities, indicating an intention to adopt LGBTQ+-inclusive, culturally competent policies and practices.

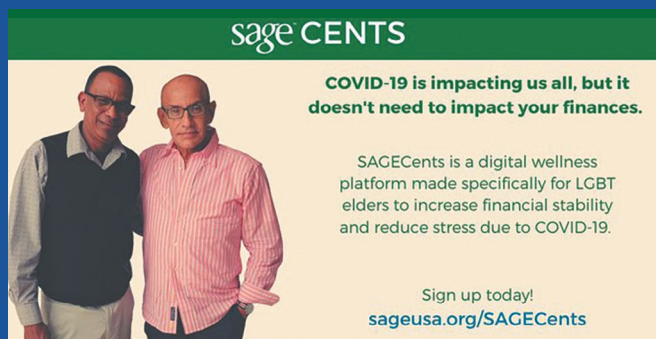
SAGE and HRCF also unveiled a first-of-its-kind consumer guide to help LGBTQ+ elders find welcoming long-term care communities. This guide complements the LEI by informing aging members of the LGBTQ+ community and their loved ones on what questions to ask and what to look for when selecting a long-term care community.



11

SAGECents

This national initiative fosters financial resilience among LGBTQ+ elders, who age with lower-income and savings than older Americans in general. Offering a resource library covering financial planning, homeownership, retirement, public benefits and more, SAGECents marked its first full year of service in 2021. The majority of SAGECents users have reported measurable improvements in their savings as a result of participating in the program. Most notably, 35 percent increased their income, more than 60 percent reduced their debt, and more than 50 percent increased their savings. More than 1 in 5 of the over 1,000 SAGECents users are LGBTQ+ elders in rural areas.



“My financial disposition has become much more tolerable with SAGECents assistance in the various strategies implemented in the course. In particular, the budget ledger, which was very helpful for me to see the overall picture. Thank you so much for SAGECents—it has made a difference to my financial budgeting.”

—SAGECENTS USER



Building Community in the Bronx and Brooklyn

CROTONA PRIDE HOUSE IN THE BRONX

Crotona Pride House in the Bronx, a joint project of SAGE and developer partner HELP USA, officially opened in early 2021, welcoming tenants into the new 83-apartment residence located right across the street from Crotona Park, a crown jewel of the Bronx park system. And we opened our spacious new SAGE Center Bronx on the ground floor of the building. SAGE Center Bronx provides robust programming to support our residents, as well as other elders in the neighborhood.

In keeping with our commitment to deepen community recognition of LGBTQ+ elders by building ties across generations, we launched an Intergenerational Hub at Crotona Pride House,

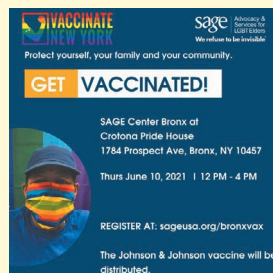


with an ever-expanding set of intergenerational programming funded by JPMorgan Chase and powered by vibrant new partnerships with organizations like The Generations Project and Destination Tomorrow.

STONEWALL HOUSE IN BROOKLYN

Stonewall House made history in 2019, with lead support from BFC Partners, as New York State's first-ever, and the country's largest, LGBTQ+-friendly elder housing development. Throughout the hardships posed by the pandemic during 2021, SAGE made sure every one of our Stonewall House residents was cared for and connected within a vibrant community. Adjusting as needed due to COVID-19, we gradually shifted to an array of in-person and virtual opportunities to learn, connect, and create community as pandemic restrictions eased.

- Thanks to the generous support of Capital One, we purchased tablet computers so that residents who didn't have their own devices could participate in SAGE's virtual activities.
- We achieved a 96% vaccination rate among Stonewall House residents, creating a healthier environment for all.
- Our work received significant recognition when PBS Newshour featured a powerful story on Stonewall House and LGBTQ+ elders during the pandemic.



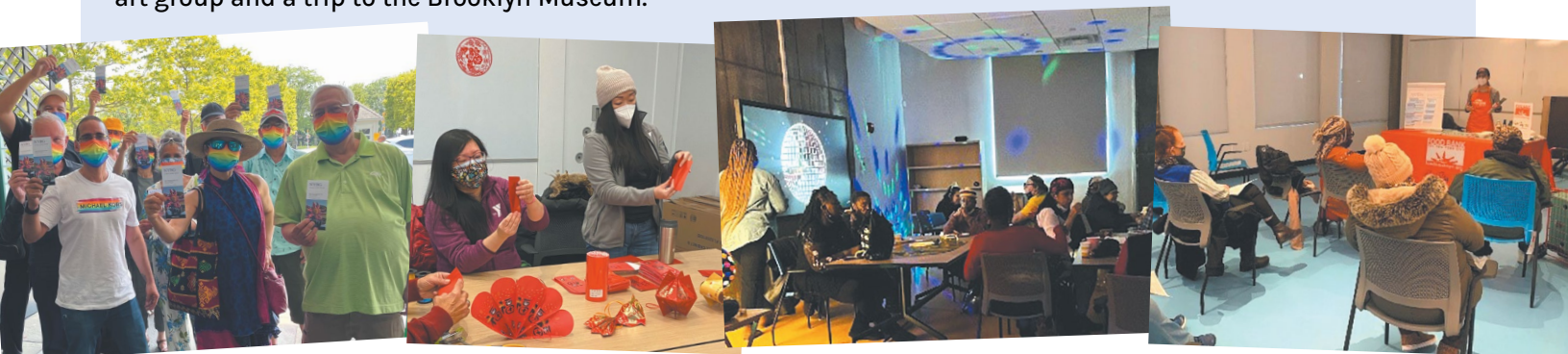
Roughly 20% of Stonewall House residents are Chinese-American, many of whom primarily or exclusively speak Mandarin or Cantonese. In 2021, SAGE prioritized community-building with Chinese-speaking residents, some of whom have expressed fears about leaving the building due to the increasing frequency of hate crimes against Asian American and Pacific Islander (AAPI) elders. We hired a case manager who is fluent in Cantonese and Mandarin, to connect with our Chinese-American residents, identify their needs, and provide appropriate support. And we developed Mandarin and Cantonese in-language programming—a first for SAGE, and an important step to ensuring that SAGE's cultural competency is comprehensive and that our AAPI elders are well-served.

SAGE Centers Offer Hybrid Programming to Reach More LGBTQ+ Elders

SAGE Centers are vital hubs of connection, inspiration, unity, and care for LGBTQ+ elders across New York City. In June 2021 (right on schedule

with Pride Month!), all six SAGE Centers resumed limited in-person programming for the first time since the pandemic hit New York in March 2020.

SAGE Center Brooklyn participant **JOYCE BRYANT** has shared the positive impact the Center has had on her emotional and social wellbeing—especially after months of restricted activity due to the pandemic. Joyce notes that she has a newfound love for art and has been participating in SAGE’s art programming, including digital art group and a trip to the Brooklyn Museum.



To reach as many elders as possible, our SAGE Centers transitioned to a hybrid model of both in-person and virtual programs, including a variety of outdoor in-person programming. SAGE’s virtual programming has been extremely well-received. Throughout the pandemic, our SAGE Centers provided around 100 virtual programs each week. Many elders have told us they love the virtual option—not only due to COVID-19 precautions, but because weather, health concerns, mobility

issues, and other considerations make virtual programming a convenient, accessible way to stay engaged without leaving home.

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“...My family don’t even call me. But one thing I know is that I will receive a call from SAGE each day, which brighten[s] up my day. At least someone is looking out for me.”

—SAGE CENTER BRONX PARTICIPANT WHO RECEIVED DAILY CHECK-IN CALLS DURING THE PANDEMIC



WILLIE MAE THOMAS is a Stonewall House resident and avid participant at SAGE Center Brooklyn at Stonewall House. Willie Mae has expressed her happiness at having the Center so convenient to her place of residence. Commenting that technology has always been a barrier for her, Willie Mae joined the new Computer Learning Class that Stonewall Center launched in 2021. Through this weekly class, Willie Mae has grown more comfortable and confident with technology, and is now enthusiastic about learning more about tech, especially using her phone and tablet. In addition, Willie Mae consistently attends chair yoga, morning coffee talk group, the Old Wise Lesbians (OWLS) group, and our movie-watch party.

SAGE Celebrates Pride

Although SAGE is all about pride every day of the year, in 2021 we created a full slate of our own “homegrown” virtual Pride Month events to honor our LGBTQ+ pioneers and celebrate the enduring strength of our community.

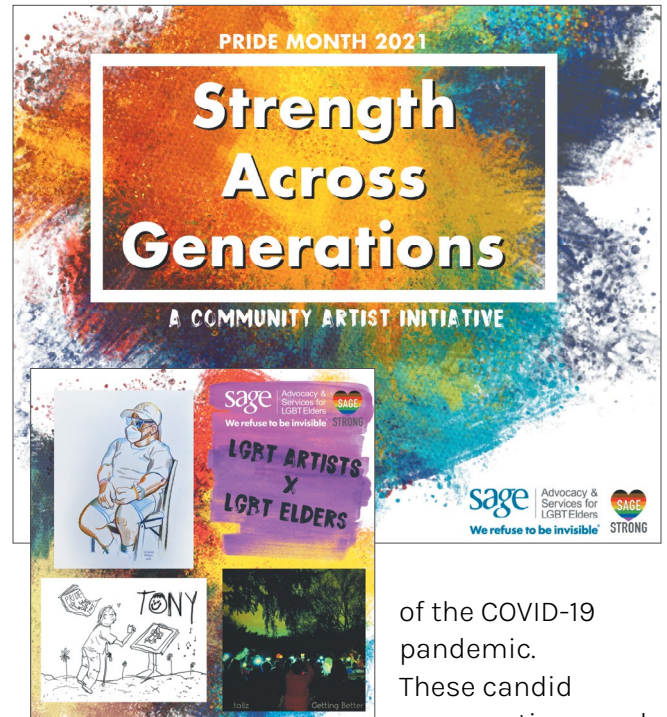


For the second year in a row, SAGE was a beneficiary of Procter & Gamble Co. and iHeartMedia’s **Can’t Cancel Pride** virtual concert and celebration to raise visibility and funds for the LGBTQ+ community. The stellar

event spotlighted longtime SAGE members Pat and Paulette Martin—a couple who met at SAGE.



Our new **Strength Across Generations Project** connected LGBTQ+ artists and elders for conversations about strength and community, throughout LGBTQ+ history and in the context



of the COVID-19 pandemic. These candid conversations, and

the elders’ insights, served as inspiration for custom pieces of art by the participating artists, who then presented their work as gifts to the elders with whom they engaged in dialogue.

We also highlighted stories of LGBTQ+ elders and allies from across the country throughout Pride Month. And we hosted a series of virtual health and wellness programming, alongside various celebratory events, to showcase our communities of strength and create a safe, festive space for elders, community members, and allies.

“I was bummed that I was not going to any of the Pride events in the Village, but walking around with the rainbow mask in the botanical garden with my peers was the next best thing in giving homage to Pride for me this year.”

—PARTICIPANT AT
SAGE CENTER BRONX’S SPECIAL
LGBTQ+ PRIDE WEEKEND OUTING TO
THE NEW YORK BOTANICAL GARDENS



CENTERING EQUITY, DIVERSITY, AND INCLUSION



SAGE IS FIRMLY COMMITTED to building upon the legacy of LGBTQ+ pioneers who envisioned and spent decades fighting for an equitable, inclusive world. In this spirit, SAGE is deepening our intersectional work while infusing anti-racism as a core organizational pillar. In 2021, SAGE expanded its organizational capacity to reach and design meaningful programming for Transgender and Non-Binary (TGNB) elders, as well as Black, Indigenous, and people of color (BIPOC) LGBTQ+ elders in New York City, adding a Manager of TGNB Community Engagement and a Manager of BIPOC Outreach and Community Engagement to our Programs and Services team. We center diversity, equity, and inclusion policies and practices—and act on that commitment, by refusing to be invisible and refusing to be silent.

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Standing Strong with Transgender and Non-Binary (TGNB) Elders

To mark Transgender Awareness Week (November 13-19), SAGE proudly launched a \$1 million **Transgender and Non-Binary (TGNB) Elder Program Equity Fund** to support SAGE's TGNB-focused services and advocacy. These opportunities are vital to TGNB members of SAGE's community, as trans older people are at a higher risk of discrimination, health disparities, and poverty as they age.

The TGNB Elder Program Equity Fund was created with a gift from the Estate of Jack Dowling to honor his friendship with legendary transgender activist Marsha. P. Johnson. Dowling, who passed



away in February of 2021 due to COVID-19 complications, wanted Johnson's legacy to live on for trans elders for years to come through his generous gift to SAGE.

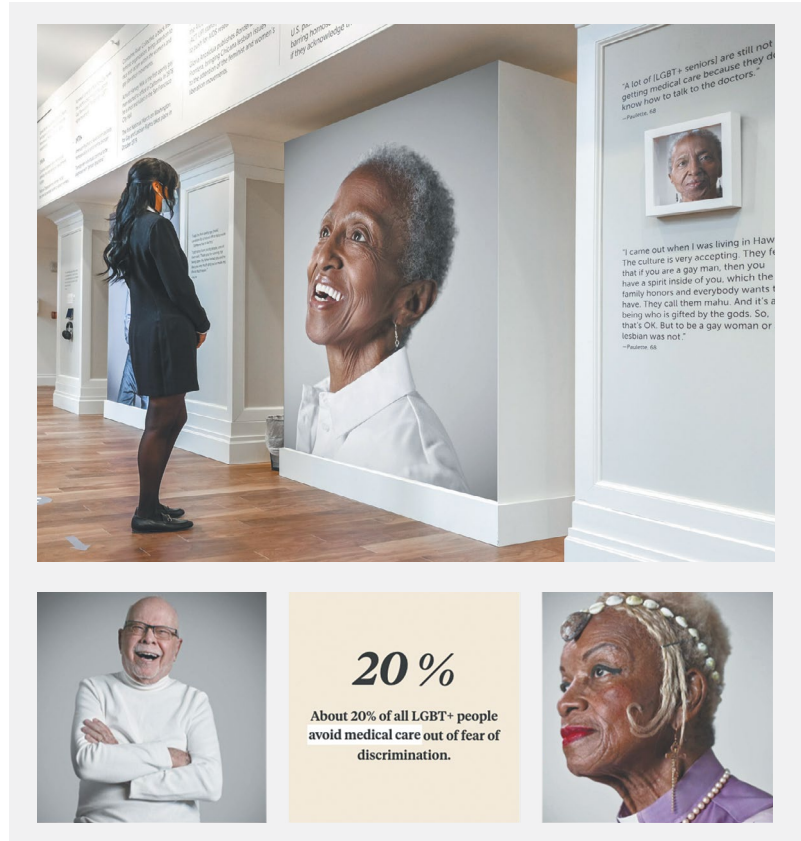
SAGE further celebrated Transgender Awareness Week by elevating the voices of trans elders through blog posts and a vigorous social media campaign featuring 50+ posts on Twitter, Instagram, Facebook, and TikTok.

In partnership with FORGE, SAGE launched the **Trans Ally Toolkit**—a resource in English and Spanish for those looking to support older transgender people in their communities.

Not Another Second Spotlights LGBTQ+ Elders and Gets Widespread Media Attention

SAGE partnered with Watermark Retirement Communities—a SAGECare platinum-credentialed long-term care company and recipient of SAGE's 2021 Jack Watters Corporate Leadership Award—on a museum-quality exhibit featuring stories and portraits of LGBTQ+ elders by Karsten Thormaehlen. Launching in early 2021, the **Not Another Second** exhibit skillfully deployed an app to bring each elder's story to life on exhibit visitors' mobile devices.

The exhibit garnered unprecedented media attention. Named the #1 museum exhibit by Time Out New York, the series was featured in The New York Times, AdWeek, ABC, NBC, and other media leaders. The exhibit opened for live, socially-distanced viewing at Watermark's new Brooklyn Heights facility, before traveling to other Watermark campuses nationwide.



Ramping Up a Global Focus on LGBTQ+ Aging

SAGE's work to spotlight LGBTQ+ aging issues across the globe exponentially expanded in 2021, with a \$1 million award for a new, three-year initiative called **LGBTI Elders Advancing**.

This initiative seeks to improve the lives of LGBTQ+ older adults in two regions—Central America and South Asia—with a focus on Costa Rica, El Salvador, the Philippines, and Nepal. LGBTI Elders Advancing will build awareness of LGBTQ+ older adults and their needs, capacitate community organizations to empower and support LGBTQ+



elders, and support anti-discrimination and health equity policy advocacy. SAGE will guide the project, working with regional hub coordinating agencies in Central America (CIPAC—Center for Investigation & Promotion of Human Rights in Central America) and South Asia (OutRight Action International). The work within each country will be led by a

partner organization based in that country. The lessons learned and best practices from this initiative will be widely shared to encourage and support organizations to engage in similar efforts in other countries worldwide.

Working and Advocating with the Biden-Harris Administration

Throughout 2021, SAGE worked closely with—and pushed—the Biden-Harris administration to reverse anti-LGBTQ+ elder policies from the Trump era and move forward to establish new protections and supports for older members of our communities. On inauguration day, SAGE pledged to do all within our power to ensure that the federal government is held accountable for their commitment to the LGBTQ+ community, and that LGBTQ+ elders and elders from all diverse communities are at the center of progress toward a dramatically more just and equitable society.

As a result, we have made important progress on multiple fronts. One particular example of enhancing visibility for LGBTQ+ elders was Tanya Asapansa-Johnson Walker, Co-founder of New York Transgender Advocacy Group and SAGE's Transgender Women's Support Group Facilitator, testifying at a special **House Finance Subcommittee** meeting to address the intersectional issues that affect the TGNCB community.

SAGE also worked with the Diverse Elders Coalition (DEC) to push for President Biden's **Build Back Better** infrastructure legislation to include special supports for LGBTQ+ and other diverse



Tanya Asapansa-Johnson Walker testifying at a special House Finance Subcommittee meeting.

elder communities. Karyne Jones, President and Chief Executive Officer of the National Caucus and Center on Black Aging (NCBA) and member of the DEC, shared, “When you look at our older generation, they [...] played a huge role in the civil rights movement and many of them have broken barriers. Even though we’ve seen progress in many

ways, unfortunately, we’re still seeing so many of those injustices.” In a big step forward, the legislation passed the House on November 15 with \$15 million in

funding for SAGE’s National Resource Center on LGBTQ+ Aging. Unfortunately, the legislation stalled in the Senate.

SAGE USA @sageusa · Apr 28, 2021

@POTUS committing to home care & #caregivers is vital not only for our current #lgbtq and diverse elders, but also future generations in the community. Let's make sure that all elders get the support they need to thrive. @DiverseElders #PresidentialAddress #infrastructure

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LGBTQ+ Family Caregiver Support in Spanish

SAGE, the National Hispanic Council on Aging (NHCOA), and the Diverse Elders Coalition teamed up to provide our first Spanish language family caregiver webinar in July. The panel discussion, “Cuidando a Nuestros Seres Amados: Un Trabajo sin Descanso/Taking Care of Our Loved Ones: A Job without Rest,” featured speakers from the AARP Foundation, NHCOA, SAGE Puerto Rico, and SAGE. Focusing on LGBTQ+ caregiver challenges and supports, the panel discussion drew attendees from across the country.



OUR SUPPORTERS

Foundations

\$250,000+

AARP Foundation
Anonymous
Archstone Foundation
The Harry and Jeanette Weinberg Foundation

Tikkun Olam Foundation, Inc.

\$100,000 – 249,999

Edward Sulzberger Foundation
Evelyn and Walter Haas, Jr. Fund
Gill Foundation

New York Community Trust
RRF Foundation for Aging
The Pfizer Foundation

\$50,000 – 99,999

Alphawood Foundation
John H. & Ethel G. Noble Charitable Trust
MetLife Foundation
OneHeartBeating
Stavros Niarchos Foundation

The Keith Haring Foundation Inc.
The Steven & Alexandra Cohen Foundation
The Ted Snowdon Foundation
UJA-Federation of New York

\$25,000 – 49,999

Broadway Cares/Equity Fights AIDS
CT Charitable Foundation
Isaac H. Tuttle Fund
MAC AIDS Fund
Robin Hood Foundation

Skoll Foundation
The Fan Fox and Leslie R. Samuels Foundation
The Jarvie Program
The John A. Hartford Foundation

\$10,000 – 24,999

Anonymous
Bank of America Foundation
Johnson Family Foundation
Louis and Anne Abrons Foundation, Inc.
Our Fund Foundation
The Small Change Foundation

\$5,000 – 9,999

Anonymous
Margaretta Barton Colt Trust
National Equity Fund, Inc.



Government

FEDERAL

Legislators

Rep. Suzanne Bonamici
Rep. Bobby Scott
Rep. Al Green
Rep. Barbara Lee
Senator Bob Casey
Senator Patty Murray
Senator Lisa Murkowski

Agencies

U.S. Department of Health and
Human Services – Administration for
Community Living
US Department of Housing and Urban Development



NEW YORK STATE

New York State Department of Health
New York State Office of the Aging
New York State Division of Veteran Affairs
New York State Office of Temporary and Disability Assistance
New York State Legislature

New York State Senators

Jabari Brisport	Brad Hoylman	Gustavo Rivera
John Brooks	Rachel May	

New York State Assemblymembers

Didi Barrett	Phara Souffrant Forrest	Ron Kim
Michael Blake	Deborah Glick	Danny O'Donnell
Harry Bronson	Chantel Jackson	

NEW YORK CITY

New York City Department for the Aging
New York City Department of Health and Mental Hygiene
New York City Human Resources Administration
New York City Department of Veterans' Services
New York City Council

New York City Council Members

Corey Johnson, Speaker	Vanessa Gibson	Keith Powers
Laurie Cumbo, Majority Leader	Ben Kallos	Carlina Rivera
Diana Ayala	Brad Lander	Ydanis Rodriguez
Margaret Chin	Mark Levine	Helen Rosenthal
Eric Dinowitz	Carlos Menchaca	Jimmy Van Bramer
Daniel Dromm	Bill Perkins	

FINANCIAL STATEMENTS

Condensed Statements of Financial Position

As of June 30, 2020 and June 30, 2021

	2021	2020
ASSETS		
Cash and Investments	\$13,757,863	\$7,248,680
Receivables and Pledges	8,502,728	6,396,109
Prepaid Expenses and Other Assets	838,515	761,176
Property & Equipment, Net	12,921,026	12,595,932
TOTAL ASSETS	\$36,020,132	\$27,001,897
LIABILITIES		
Payables and Accrued Liabilities	\$1,054,469	\$1,004,049
Loan Payable	7,581,753	8,188,349
Other Liabilities	887,135	1,676,625
TOTAL LIABILITIES	\$9,523,357	\$10,869,023
NET ASSETS		
Without Donor Restrictions	\$21,030,127	\$11,567,852
With Donor Restrictions	5,466,648	4,565,022
TOTAL NET ASSETS	26,496,775	16,132,874
TOTAL LIABILITIES AND NET ASSETS	\$36,020,132	\$27,001,897

Condensed Statements of Cash Flows

For the years ended June 30, 2020 and June 30, 2021

	2021	2020
Net cash provided by (used in) operating activities	\$8,135,103	\$4,513,698
Net cash provided by (used in) investing activities	(344,656)	(2,237,027)
Net cash provided by (used in) financing activities	(621,890)	1,185,684
Net increase (decrease) in cash and cash equivalents	7,168,557	3,462,355
Cash and cash equivalents at beginning of year	5,938,740	2,475,385
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$13,107,297	\$5,937,740

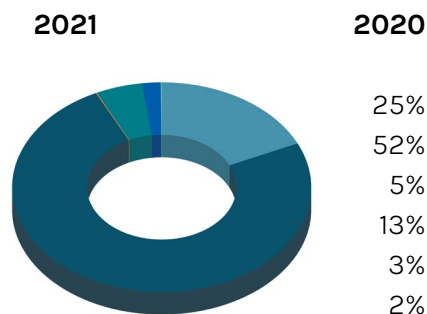
Condensed Statements of Activities

For the years ended June 30, 2020 and June 30, 2021

	2021	%	2020	%
SUPPORT AND REVENUE				
Government Grants and Contracts	\$4,290,038	18%	\$4,377,954	25%
Contributions Individuals and Foundations	17,388,515	74%	9,134,085	52%
Special Events (Net)	62,823	0%	957,508	5%
Bequests	1,066,775	5%	2,236,056	13%
Program Fees	530,609	2%	536,248	3%
Investment and Other Income	69,368	0%	338,186	2%
TOTAL SUPPORT AND REVENUE	\$23,408,128	100%	\$17,580,037	100%
EXPENSES				
Programs and Direct Services	\$9,964,505	76%	\$10,799,027	79%
Administration	1,521,389	12%	1,255,360	9%
Fundraising	1,558,333	12%	1,573,808	12%
TOTAL EXPENSES	\$13,044,227	100%	\$13,628,195	100%
CHANGE IN NET ASSETS	\$10,363,901		\$3,951,842	

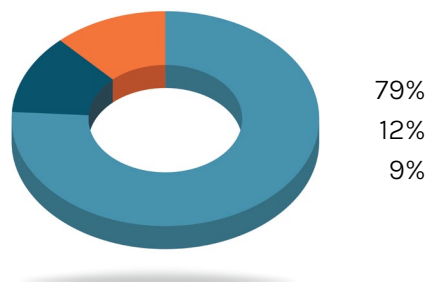
SUPPORT AND REVENUE

	2021	2020
Government Grants and Contracts	18%	25%
Contributions Individuals and Foundations*	74%	52%
Special Events (Net)	0%	5%
Bequests	5%	13%
Program Fees	2%	3%
Investment and Other Income	0%	2%



EXPENSES

	2021	2020
Programs and Direct Services	76%	79%
Fundraising	12%	12%
Administration	12%	9%



* Includes Donated Services and Memberships



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lgbtagingcenter.org
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